

Print Services Bid

Background

The County outsources all of its professional print services work to a pool of vendors selected through a competitive bid process. All vendors must be certified by the County's [Small, Local and Emerging Business \(SLEB\) program](#). We also encourage them to become certified by the Alameda County Green Business Program as a [Green Printer](#). We encourage the use of post-consumer recycled content for certain paper types where it is available at competitive prices. We also require vendors to submit a quarterly report of work completed under this contract that identifies the key environmental features of each print job, such as the post-consumer recycled content of papers and the type of ink used. This information will help us report on our green purchasing initiatives and allows us to gather valuable data for targeted sustainability outreach with specific County departments.

Bid Details

Bid Type: Request for Quotation (RFQ)

Bid Number: 900785

Contract Start Date: October 28, 2010

Contract Length: Three years with the option for two one-year renewals

Services Awarded: Print services

Vendors: Admail Express; Bay Central Printing; Butterfly Direct; CEC Print Solutions; DSL Printing; East Bay Blue Print; Felt's Printing & Signs; Folger Graphics; Golden Gate Litho; In & Out Printing; Just Business Cards; K/P Corporation; L & D Printing; Lazer Image; Litho Process; Norco Printing; On Point Document Outsourcing; Pacific Color Graphics

Pricing: See page 7 of this document. Prior to printing, please note that due to the large number of vendors on contract, the price sheet is 36 pages long.

More Information: For more information, or to request a copy of the bid, contract or award summary, call the Alameda County General Services Agency Purchasing Department at (510) 208-9623.

Disclaimer

This document provides an excerpt of the environmental specifications from this bid. It is compiled from the original bid and all addendums issued during the procurement process. It may not include all of the product or service specifications, e.g., those unrelated to environmentally preferable purchasing. It is provided for informational purposes only. Agencies interested in evaluating this bid for a piggybacking opportunity should obtain a full copy of the bid and other relevant documents as they require.

Environmental Specifications Excerpt: RFQ No. 900785

II. STATEMENT OF WORK

A. INTENT

It is the intent of these specifications, terms and conditions to describe the outsourcing of printing services required by the County, its departments and agencies. The intent is to solicit and qualify multiple contractors to provide printing services throughout the County. The choice of qualified vendor(s) to provide printing services will be at the discretion of the individual County Departments, based on the distributed price lists.

The County intends to award a three-year contract (with option to renew) to the bidders selected as the lowest responsible bidders whose response meets the County's requirements. It is the County's intent to increase participation of certified small, local and emerging businesses (SLEB). In order to participate in this RFQ, a business must satisfy the locality requirements and be certified by the County as a small, local or emerging local business.

The intent of this RFQ is to implement a cost effective program that will be easy to use and meet the requirements of County departments and agencies for quality printing, shortened turn-around times and lowered costs per copy.

The County would like to contract with printers who are certified by the Alameda County Green Business Program as a Green Printer. Further information about the Bay Area Green Business program can be found in Exhibit O of this RFQ. Additional information and certification procedures can be found at <http://www.greenbiz.ca.gov/BGPrinter.html>.

D. SPECIFIC REQUIREMENTS/VENDOR QUALIFICATIONS

5. Printing Requirements

The following requirements apply to all County print and copy jobs executed under this contract.

- a. Contractor shall use paper that is whitened without the use of elemental chlorine.
- b. Contractors shall use vegetable-based inks, such as soy, versus petroleum based inks whenever practicable.
- c. Contractor shall recycle, at a minimum, waste paper from their operations.
- d. Contractor shall use waste minimization practices in providing services to the County such as encouraging customers to specify double-siding print and copy jobs, packaging minimization, reusing packaging and packaging supplies, and sizing print jobs to reduce overage. Other measures such as those outlined in the Green Business Program for Printers shall be used as appropriate.
- e. When the customer orders a print job from the price list generated as a result of this bid, contractor shall use the minimum recycled content for each paper category as outlined in Exhibit B-Revised. This requirement is based on the U.S. Environmental Protection Agency (EPA) Comprehensive Procurement Guidelines (CPG) for printing and writing papers (<http://www.epa.gov/epaoswer/non-hw/procure/products/paper.htm>). These guidelines specify minimum post-consumer and recovered fiber content and are summarized in the table below.

Post-Consumer and Recovered Fiber Specification Summary Table

	Notes	Specification
Multi-purpose office paper	Business papers such as bond, electrostatic, copy, duplicator, and reproduction	CPG Standard of minimum 30% post consumer recycled content
Offset	Used for commercial printing direct mail, technical documents, and manuals	CPG Standard of minimum 30% post consumer recycled content
Carbonless	Used for multiple-impact copy forms	CPG Standard of minimum 30% post consumer recycled content
Specialty Papers	Business papers such as bond, electrostatic, copy, duplicator, and reproduction	CPG Standard of minimum 30% post consumer recycled content
Coated Printing Papers	Used for flyers, advertisements, posters, magazines, etc.	CPG Standard of minimum 10% post consumer recycled content

Note: If minimum requirements stated above are unavailable for certain print products, vendor shall not deviate from these specifications without prior approval from the County Print Manager.

- f. Contractor shall encourage customers to label recycled products as such whenever possible. Letterhead, envelopes, and business cards will include post-consumer recycled content and be labeled as recycled.

E. **GENERAL ENVIRONMENTAL REQUIREMENTS:** The requirements outlined in this section apply to all product categories contained in this bid.

1. **Overview:**

It is the objective of the County to purchase products with the lowest overall environmental impact from manufacturing through end of life and to procure services that achieve this same objective. To meet this objective, environmental factors and product attributes are evaluated in the procurement process. The County is mandated under Measure D to divert seventy five percent (75%) of material from landfill by the year 2010 through recycling and source reduction and to encourage markets for environmentally preferable goods through its procurement process. Outlined below is an overview of the specific aspects of the County's Resource Conservation & Recycling Program that apply to Bidders. Additional requirements are included in relevant sections throughout the bid.

2. **The Bay Area Green Business Program:**

Information on the Green Business Program can be obtained at <http://www.greenbiz.ca.gov/BGPrinter.html> or by calling the Green Business Coordinator, Pam Evans, at (510) 567-6770. There are no certification fees associated in becoming a Certified Green Printer. All Certified Green Printers will be so noted in any available printer brochures and other County collateral.

3. Environmental Compliance:

Manufacturers and service providers will be in compliance with all local, state, and federal environmental and worker health and safety regulations that apply to their operation.

4. Source Reduction and Packaging:

The County has a strong commitment to source reduction, minimizing waste generation, and reducing the County's expenditure on waste disposal and recycling. Bidders shall provide bulk packaging, reusable, or minimal packaging in providing products to the County. Packaging will be both made from recycled materials and be recyclable. Contractors should explore and provide opportunities for the reuse of packaging materials. In the bid response, Bidders shall include a written summary of their planned efforts to minimize the amount of packaging and shipping materials and should describe the post-consumer recycled content of those materials.

Packaging shall not contain inks, dyes, pigments, stabilizers, or any other additives to which any lead, cadmium, mercury, and hexavalent chromium has been intentionally introduced. The sum of the concentration levels of lead, cadmium, mercury, and hexavalent chromium shall not exceed one hundred (100) parts per million by weight. Packaging is discussed further in the "Technical and Performance Specification" section.

5. Pallets and Large-Volume Packaging:

Pallets and large-volume packaging materials will be taken back by the Contractors. The County encourages the use of pallets that meet the EPA's minimum post-consumer recycled content guidelines for pallets that can be found at <http://www.epa.gov/epaoswer/non-hw/procure/products/pallets.htm>. In the case of large-volume packaging, the County prefers that the vendor reuse or recycle the material.

6. Persistent Bioaccumulative Toxins:

In January 2002, the County passed a resolution "to encourage the reduction and where feasible, the elimination of [persistent, bioaccumulative and toxic chemical] (PBT) emissions..." The United States Environmental Protection Agency has established a list of twelve priority PBTs including dioxins, polychlorinated biphenyls, mercury and its compounds, lead and others. The most current list can be found at the EPA's website at www.epa.gov/opptintr/pbt/. Additionally, PBTs are listed in the CCR in Section 66261.24.

Contractors must provide products and services that allow the County to comply with the PBT Resolution and must complete the certification statement included in the Attachments. The Resolution requires that the County eliminate and reduce the procurement of products and services which contain or cause the generation and release of PBTs into the environment during their manufacture, use, or destruction/disposal. Bidders should provide products that do not contain, use, or generate PBTs. If no alternative materials are available, Bidders should notify the County in writing prior to providing such materials to the County or using these materials when providing services to the County.

7. Usage and Environmental Performance Reporting:

The County requires regularly scheduled usage reporting from vendors for the purposes of tracking environmental purchasing performance. Requirements are discussed in greater detail in the section titled, "Deliverables/Reports." The County will work with the successful Bidder to finalize the content and timing of these reports. It is highly desirable for vendors to provide annual environmental performance reports describing the vendor's environmental performance of their products and operations.

8. Ozone Depleters:

Many products contain chlorofluorocarbons (CFC's), known depleters of ozone in the atmosphere. Under the U.S. Clean Air Act and the Montreal Protocol on Substances That Deplete the Ozone Layer, CFC production for use in industrialized nations were to be totally phased out by January 1, 1996. There are still many products on the market that contain CFC's or are made with CFC's. Contractors must identify products made with or containing CFC's and must provide alternative products whenever practical and possible.

F. DELIVERABLES/REPORTS

1. Contractor shall provide electronic quarterly usage reports and an annual summary usage report to the Printing Services Manager and Sustainability Project Manager. The reports shall be provided to the County at no charge and shall be issued within two business weeks of the close of the previous quarter. Reports shall include all purchases made as a result of this contract for the time period specified.
2. Reports shall be submitted in Microsoft Excel and shall be formatted so that it can be sorted by any category identified below, and shall be submitted sorted chronologically by order date. Each line shall contain the required data for a single transaction. The total shall be per line item, not a running total. No breaks or subtitles within the data set that would compromise the ability to sort the data are allowed. All data shall be provided on one excel spreadsheet.
3. The County will work with the Contractor(s) to finalize the format of these reports upon contract award. A report template will be provided to Contractor(s) by the County for their use in tracking purchases made by all County departments as a result of this contract. The County reserves the right to make changes to the report and to request additional information, if deemed necessary.

4. A description of the minimum data categories required in the report is as follows:

- (a) Invoice date
- (b) Agency
- (c) Purchase order number
- (d) Department name
- (e) Purchase order ship to name (as listed on the PO)
- (f) Alameda County designated product category (to be provided)
- (g) Job description
- (h) Paper weight
- (i) Paper finish
- (j) Paper color
- (k) Quantity
- (l) Total Cost
- (m) Type of ink or toner
- (n) Percent post-consumer recycled content in paper
- (o) If not using recycled content paper, reason why

Contract Pricing

This information is provided for informational purposes only and is current as of the contract start date listed in this document or otherwise stated in the following pages. Alameda County does not guarantee pricing or that you will be able to piggyback on any contract. If your agency wishes to piggyback, contact the vendor directly and work with your legal counsel to establish a separate contract apart from Alameda County.

- Pricing follows on the next page -

COLOR OUTPUT - Small Format		
ITEM	QTY	UNIT
File Processing Time		Per Image
Prints (8.5" x 11")	500	Per Impression
Prints (8.5" x 11")	501-up	Per Impression
Transparency (8.5" x 11")		Per Impression
File Processing Time (11" x 17")		Per Image
Prints (11" x 17")	500	Per Impression
Prints (11" x 17")	501-up	Per Impression
Print 12" x 18" (11" x 17 Full Bleed or Image Area)	1-up	Per Impression
90# Card Stock (8.5" x 11")		Each
90# Card Stock (11" x 17")		Each

COLOR OUTPUT - Large Format (Up to 58" width, Full Bleed)

ITEM	QTY	UNIT
Presentation Bond (3 sq.' min.)	1	Per Sq. Foot
Presentation Bond (3 sq.' min.)	2-15	Per Sq. Foot
Presentation Bond (3 sq.' min.)	16-up	Per Sq. Foot
Small-Format Color Scanning - Scan to Print (Up To 11"x17" Resolution Up To 1,200 d.p.i.)		Per Scan
Small-Format Color Scanning - Scan to File (Up To 11"x17" Resolution Up To 1,200 d.p.i.)		Per Scan
Large-Format Color Scanning - Scan to Print (Over 11"x17" Resolution Up To 800 d.p.i.)		Per Scan
Large-Format Color Scanning - Scan to File (Over 11"x17" Resolution Up To 800 d.p.i.)		Per Scan
Digital Media-Burn to CD-ROM (640 MB)		Per Disk

ADDITIONAL DIGITAL SERVICES

ITEM	UNIT
Digital Media-Zip Disk	Per Disk
Desktop Setup/Manipulation Time	Per Hour
File Conversion	Each
Overtime	Per Hour
Rush	Percent Above

CAD - Plotting Up To 36" Width

ITEM	UNIT
Bond/Vellum Plots (3 sq. ft. min.) plt File Format (or compatable)	Per Sq. Foot
Bond/Vellum Plots (3 sq. ft. min.)	Per Sq. Foot
Mylar Plots	Per Sq. Foot
Color Plots	Per Sq. Foot
Additional Bond/Vellum Sets	Per Sq. Foot
Presentation Bond Plots	Per Sq. Foot
Black & White Scanning (Up to 36" Wide) Resolution 200 or 400 d.p.i.	Per Scan

Admail	Bay Central	Butterfly	CEC	DSL	East Bay	Felt's	Folger	Golden G
COST	COST	COST	COST	COST	COST	COST	COST	COST
\$25.00	\$10.00	\$15.00	no bid	\$1.00	\$3.50	\$3.50	\$7.00	\$8.00
\$0.87	\$0.45	\$0.50	\$1.65	\$0.30	\$0.39	\$0.39	\$1.00	\$0.40
\$0.78	\$0.40	\$0.45	\$0.50	\$0.27	\$0.29	\$0.29	\$1.00	\$0.30
\$1.65	\$2.50	\$0.75	\$0.80	\$1.00	\$1.25	\$0.89	no bid	no bid
\$38.00	\$15.00	\$20.00	no bid	\$1.00	\$5.00	\$5.00	\$9.00	\$8.00
\$1.88	\$0.90	\$0.90	\$1.20	\$0.55	\$0.88	\$0.68	\$2.00	\$0.75
\$1.52	\$0.80	\$0.75	\$0.90	\$0.50	\$0.58	\$0.49	\$2.00	\$0.60
\$1.73	\$1.10	\$1.20	\$0.80	\$0.60	\$1.25	\$0.68	\$2.00	\$0.75
\$0.08	\$0.70	\$0.85	\$1.10	\$0.40	\$0.35	\$0.59	\$170/500	\$0.43
\$0.14	\$1.30	\$1.40	\$1.30	\$0.75	\$0.70	\$0.95	\$290/500	\$0.80

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$10.00	no bid	no bid	\$8.00	\$3.50	\$6.00	no bid	no bid
no bid	\$9.00	no bid	no bid	\$7.00	\$3.00	\$5.00	no bid	no bid
no bid	\$8.00	no bid	no bid	\$6.00	\$2.85	\$4.00	no bid	no bid
no bid	\$3.00	no bid	no bid	\$3.00	\$1.25	\$40.00	\$10.00	\$75.00
no bid	\$10.00	no bid	no bid	\$10.00	\$10.00	\$40.00	\$10.00	\$75.00
no bid	\$50.00	no bid	no bid	\$10.00	\$10.00	no bid	\$10.00	\$100.00
no bid	\$50.00	no bid	no bid	\$10.00	\$10.00	no bid	\$10.00	\$100.00
no bid	\$10.00	no bid	no bid	\$10.00	\$10.00	\$5.50	\$27.00	\$100.00

COST	COST	COST	COST	COST	COST	COST	COST	COST
\$31.00	no bid	\$1.50	no bid	\$15.00	\$15.00	no bid	no bid	no bid
\$45.00	\$60.00	\$45.00	no bid	\$35.00	\$35.00	no bid	no bid	\$70.00
\$12.00	\$10.00	\$10.00	no bid	\$10.00	\$5.00	no bid	no bid	\$15.00
\$64.00	\$60.00	\$30.00	no bid	\$50.00	\$55.00	no bid	no bid	\$105.00
30%	50%	150%	no bid	35%	30%	no bid	no bid	25%

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$1.00	no bid	no bid	no bid	\$.35/\$.65	\$6.00	no bid	no bid
no bid	\$2.00	no bid	no bid	no bid	\$2.00/\$2.50	no bid	no bid	no bid
no bid	\$4.00	no bid	no bid	no bid	\$2.50	no bid	no bid	no bid
no bid	\$5.00	no bid	no bid	no bid	\$1.90	no bid	no bid	no bid
no bid	\$1.00	no bid	no bid	no bid	\$.09/\$.50	no bid	no bid	no bid
no bid	\$1.00	no bid	no bid	no bid	\$0.50	no bid	no bid	no bid
no bid	\$10.00	no bid	no bid	no bid	\$0.60	no bid	no bid	no bid

min./size varies
min./size varies

COLOR OUTPUT - Small Format		
ITEM	QTY	UNIT
File Processing Time		Per Image
Prints (8.5" x 11")	500	Per Impression
Prints (8.5" x 11")	501-up	Per Impression
Transparency (8.5" x 11")		Per Impression
File Processing Time (11" x 17")		Per Image
Prints (11" x 17")	500	Per Impression
Prints (11" x 17")	501-up	Per Impression
Print 12" x 18" (11" x 17 Full Bleed or Image Area)	1-up	Per Impression
90# Card Stock (8.5" x 11")		Each
90# Card Stock (11" x 17")		Each

COLOR OUTPUT - Large Format (Up to 58" width, Full Bleed)

ITEM	QTY	UNIT
Presentation Bond (3 sq.' min.)	1	Per Sq. Foot
Presentation Bond (3 sq.' min.)	2-15	Per Sq. Foot
Presentation Bond (3 sq.' min.)	16-up	Per Sq. Foot
Small-Format Color Scanning - Scan to Print (Up To 11"x17" Resolution Up To 1,200 d.p.i.)		Per Scan
Small-Format Color Scanning - Scan to File (Up To 11"x17" Resolution Up To 1,200 d.p.i.)		Per Scan
Large-Format Color Scanning - Scan to Print (Over 11"x17" Resolution Up To 800 d.p.i.)		Per Scan
Large-Format Color Scanning - Scan to File (Over 11"x17" Resolution Up To 800 d.p.i.)		Per Scan
Digital Media-Burn to CD-ROM (640 MB)		Per Disk

ADDITIONAL DIGITAL SERVICES

ITEM	UNIT
Digital Media-Zip Disk	Per Disk
Desktop Setup/Manipulation Time	Per Hour
File Conversion	Each
Overtime	Per Hour
Rush	Percent Above

CAD - Plotting Up To 36" Width

ITEM	UNIT
Bond/Vellum Plots (3 sq. ft. min.) plt File Format (or compatable)	Per Sq. Foot
Bond/Vellum Plots (3 sq. ft. min.)	Per Sq. Foot
Mylar Plots	Per Sq. Foot
Color Plots	Per Sq. Foot
Additional Bond/Vellum Sets	Per Sq. Foot
Presentation Bond Plots	Per Sq. Foot
Black & White Scanning (Up to 36" Wide) Resolution 200 or 400 d.p.i.	Per Scan

In & Out	Just Business	K/P	L & D	Lazer Image	Litho	Norco	On Point	Pacific
COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$5.00	\$1.00	no bid	\$1.75	\$10.00	no bid	n/c	\$6.66
no bid	\$2.40	\$0.44	\$0.44	\$0.42	\$0.45	no bid	\$0.35	\$0.27
no bid	\$2.00	\$0.33	\$0.39	\$0.39	\$0.40	no bid	\$0.29	\$0.24
no bid	\$3.60	no bid	no bid	\$1.25	no bid	no bid	\$0.99	\$0.66
no bid	\$10.00	\$1.50	no bid	\$2.50	\$20.00	no bid	n/c	\$6.66
no bid	\$3.25	\$0.82	\$0.82	\$0.82	\$0.85	no bid	\$0.65	\$0.37
no bid	\$2.25	\$0.67	\$0.74	\$0.75	\$0.75	no bid	\$0.59	\$0.33
no bid	\$2.90	\$0.82	\$0.82	\$3.50	\$0.85	no bid	\$0.99	\$0.48
no bid	\$2.50	\$0.48	\$0.44	\$0.10	\$0.55	no bid	\$0.05	\$0.34
no bid	\$3.60	\$0.88	\$0.82	\$0.15	\$0.90	no bid	\$0.09	\$0.44

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$7.50	\$5.00	no bid	\$8.00	no bid	no bid	\$8.00	no bid
no bid	\$7.50	\$4.00	no bid	\$7.00	no bid	no bid	\$6.00	no bid
no bid	\$7.50	\$3.75	no bid	\$6.00	no bid	no bid	\$5.00	no bid
no bid	\$11.50	\$85.00	\$10.00	\$7.00	no bid	no bid	\$0.99	no bid
no bid	\$11.50	\$85.00	\$10.00	\$7.00	no bid	no bid	\$0.99	no bid
no bid	\$27.00	no bid	\$20.00	\$60.00	no bid	no bid	\$25.00	no bid
no bid	\$27.00	no bid	\$20.00	\$60.00	no bid	no bid	\$25.00	no bid
no bid	\$27.00	\$10.00	\$25.00	\$1.95	no bid	no bid	\$10.00	\$13.33

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$20.00	\$10.00	no bid	\$10.00	\$25.00	no bid	n/a	\$13.33
\$80.00	\$60.00	\$75.00	\$75.00	\$45.00	\$75.00	no bid	\$45.00	\$53.33
\$10.00	\$15.00	\$10.00	\$25.00	\$5.00	\$15.00	no bid	\$5.00	\$10.00
\$40.00	\$80.00	\$105.00	\$100.00	\$30.00	\$100.00	no bid	\$75.00	no bid
5%	5%	30%	25%	10%	25%	no bid	n/c	no bid

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$6.50	no bid	no bid	.75	no bid	no bid	\$1.00	no bid
no bid	\$6.50	no bid	no bid	.75	no bid	no bid	\$1.00	no bid
no bid	\$2.50	no bid	no bid	\$1.25	no bid	no bid	n/a	no bid
no bid	\$8.00	no bid	no bid	\$6.00	no bid	no bid	\$5.00	no bid
no bid	\$0.40	no bid	no bid	\$2.95	no bid	no bid	\$1.00	no bid
no bid	\$10.00	no bid	no bid	\$2.95	no bid	no bid	\$3.00	no bid
no bid	\$5.50	no bid	\$25.00	\$4.50	no bid	no bid	\$5.00	no bid

STANDARD DUPLICATING (Black & White) 30% Recycled Content (PCR)		
ITEM	QTY	UNIT
8.5"x11" 20# White Bond	1-5	Per Impression
8.5"x11" 20# White Bond	6-20	Per Impression
8.5"x11" 20# White Bond	21-50	Per Impression
8.5"x11" 20# White Bond	51-100	Per Impression
8.5"x11" 20# White Bond	101-200	Per Impression

STANDARD DUPLICATING (Black & White) 30% Recycled Content (PCR)		
ITEM	QTY	UNIT
8.5"x11", 20# White Bond	201-up	Per Impression
8.5"x14", 20# White Bond	1-5	Per Impression
8.5"x14", 20# White Bond	6-20	Per Impression
8.5"x14", 20# White Bond	21-50	Per Impression
8.5"x14", 20# White Bond	51-100	Per Impression
8.5"x14", 20# White Bond	101-200	Per Impression
8.5"x14", 20# White Bond	201-up	Per Impression
11"x17", 20# White Bond	1-5	Per Impression
11"x17", 20# White Bond	6-20	Per Impression
11"x17", 20# White Bond	21-50	Per Impression
11"x17", 20# White Bond	51-100	Per Impression
11"x17", 20# White Bond	101-200	Per Impression
11"x17", 20# White Bond	201-up	Per Impression

STANDARD/DIGITAL DUPLICATING	
ITEM	UNIT
Black & White Document Scanning	Per Page
B/W Transparencies, Clear Sticky Back 8.5"x11"	Each
Xerographic Tabs (1/2" Extension)	Each
Labor	Per Hour
Overtime Labor	Per Hour
Wrapping for Shipping (Add'l Serv.)	Per Box
Pickup & Delivery	Per Trip

COLOR LASER COPIES		
ITEM	QTY	UNIT
8.5"X11"	1	Per Impression
8.5"X11"	2-10	Per Impression
8.5"X11"	11-50	Per Impression
8.5"X11"	51-100	Per Impression
8.5"X11"	101-500	Per Impression
8.5"X11"	501-up	Per Impression
11"x17"	1	Per Impression
11"x17"	2-10	Per Impression
11"x17"	11-50	Per Impression
11"x17"	51-100	Per Impression
11"x17"	101-500	Per Impression
11"x17"	501-up	Per Impression
12"x18" (11"x17" Full Bleed or Image Area)		Per Impression

Admail	Bay Central	Butterfly	CEC	DSL	East Bay	Felt's	Folger	Golden G
COST	COST	COST	COST	COST	COST	COST	COST	COST
\$0.06	\$0.06	\$0.05	\$0.89	\$0.08	\$0.05	\$0.08	\$0.10	\$0.05
\$0.05	\$0.06	\$0.05	\$0.78	\$0.07	\$0.05	\$0.07	\$0.10	\$0.05
\$0.05	\$0.06	\$0.05	\$0.75	\$0.06	\$0.05	\$0.06	\$0.10	\$0.05
\$0.05	\$0.06	\$0.05	\$0.72	\$0.05	\$0.04	\$0.05	\$0.10	\$0.04
\$0.05	\$0.06	\$0.05	\$0.67	\$0.05	\$0.04	\$0.04	\$0.10	\$0.04

COST	COST	COST	COST	COST	COST	COST	COST	COST
\$0.05	\$0.06	\$0.05	\$0.63	\$0.05	\$0.03	\$0.03	\$0.10	\$0.04
\$0.08	\$0.08	\$0.05	\$1.22	\$0.10	\$0.06	\$0.09	\$0.11	\$0.07
\$0.07	\$0.08	\$0.05	\$1.17	\$0.10	\$0.06	\$0.08	\$0.11	\$0.07
\$0.07	\$0.08	\$0.05	\$1.11	\$0.09	\$0.05	\$0.07	\$0.11	\$0.07
\$0.07	\$0.08	\$0.05	\$1.05	\$0.08	\$0.05	\$0.06	\$0.11	\$0.06
\$0.07	\$0.08	\$0.05	\$1.00	\$0.08	\$0.05	\$0.05	\$0.11	\$0.06
\$0.06	\$0.08	\$0.05	\$0.89	\$0.07	\$0.04	\$0.04	\$0.11	\$0.06
\$0.15	\$0.12	\$0.15	\$1.78	\$0.15	\$0.10	\$0.11	\$0.13	\$0.10
\$0.13	\$0.12	\$0.15	\$1.67	\$0.15	\$0.10	\$0.10	\$0.13	\$0.10
\$0.13	\$0.12	\$0.15	\$1.61	\$0.14	\$0.09	\$0.09	\$0.13	\$0.10
\$0.13	\$0.12	\$0.15	\$1.55	\$0.13	\$0.09	\$0.08	\$0.13	\$0.08
\$0.13	\$0.12	\$0.15	\$1.44	\$0.12	\$0.08	\$0.07	\$0.13	\$0.08
\$0.12	\$0.12	\$0.15	\$1.11	\$0.11	\$0.08	\$0.06	\$0.13	\$0.08

COST	COST	COST	COST	COST	COST	COST	COST	COST
\$7.00	\$0.30	\$0.15	no bid	\$0.25	\$0.10	no bid	\$10.00	\$15.00
\$14.00	\$7.00	\$10.00	no bid	\$1.25	\$1.50	no bid	no bid	\$3.00
\$0.24	\$0.50	\$0.25	no bid	\$0.50	\$0.20	no bid	no bid	\$20.00
\$43.00	\$60.00	\$15.00	\$50.00	\$55.00	\$45.00	no bid	no bid	\$50.00
\$69.00	\$60.00	\$20.00	\$70.00	\$55.00	\$65.00	no bid	no bid	\$75.00
\$2.50	\$5.00	\$2.00	\$5.00	\$3.00	\$3.00	no bid	no bid	\$10.00
\$41.50	F.O.B	FOB	\$105.00	n/c	n/c	no bid	no bid	\$20.00

COST	COST	COST	COST	COST	COST	COST	COST	COST
\$0.50	\$0.60	\$0.50	no bid	\$1.00	\$0.75	\$0.39	\$0.37	\$3.00
\$0.46	\$0.60	\$0.50	no bid	\$0.50	\$0.70	\$0.39	\$0.37	\$2.00
\$0.45	\$0.60	\$0.50	no bid	\$0.40	\$0.50	\$0.39	\$0.37	\$0.80
\$0.45	\$0.60	\$0.50	no bid	\$0.35	\$0.40	\$0.39	\$0.37	\$0.60
\$0.42	\$0.60	\$0.50	no bid	\$0.30	\$0.35	\$0.34	\$0.37	\$0.50
\$0.41	\$0.50	\$0.45	no bid	\$0.27	\$0.27	\$0.29	\$0.37	\$0.40
\$0.90	\$1.20	\$0.90	no bid	\$2.00	\$1.50	\$0.68	\$0.40	\$3.00
\$0.85	\$1.20	\$0.90	no bid	\$1.00	\$1.00	\$0.68	\$0.40	\$2.00
\$0.80	\$1.20	\$0.90	no bid	\$0.80	\$0.75	\$0.68	\$0.40	\$1.00
\$0.80	\$1.20	\$0.90	no bid	\$0.70	\$0.70	\$0.68	\$0.40	\$0.90
\$0.78	\$1.20	\$0.90	no bid	\$0.60	\$0.65	\$0.58	\$0.40	\$0.85
\$0.76	\$0.99	\$0.90	no bid	\$0.55	\$0.60	\$0.49	\$0.40	\$0.80
\$0.74	\$1.50	\$1.20	no bid	\$0.70	\$1.25	no bid	\$0.45	no bid

STANDARD DUPLICATING (Black & White) 30% Recycled Content (PCR)		
ITEM	QTY	UNIT
8.5"x11" 20# White Bond	1-5	Per Impression
8.5"x11" 20# White Bond	6-20	Per Impression
8.5"x11" 20# White Bond	21-50	Per Impression
8.5"x11" 20# White Bond	51-100	Per Impression
8.5"x11" 20# White Bond	101-200	Per Impression

STANDARD DUPLICATING (Black & White) 30% Recycled Content (PCR)		
ITEM	QTY	UNIT
8.5"x11", 20# White Bond	201-up	Per Impression
8.5"x14", 20# White Bond	1-5	Per Impression
8.5"x14", 20# White Bond	6-20	Per Impression
8.5"x14", 20# White Bond	21-50	Per Impression
8.5"x14", 20# White Bond	51-100	Per Impression
8.5"x14", 20# White Bond	101-200	Per Impression
8.5"x14", 20# White Bond	201-up	Per Impression
11"x17", 20# White Bond	1-5	Per Impression
11"x17", 20# White Bond	6-20	Per Impression
11"x17", 20# White Bond	21-50	Per Impression
11"x17", 20# White Bond	51-100	Per Impression
11"x17", 20# White Bond	101-200	Per Impression
11"x17", 20# White Bond	201-up	Per Impression

STANDARD/DIGITAL DUPLICATING	
ITEM	UNIT
Black & White Document Scanning	Per Page
B/W Transparencies, Clear Sticky Back 8.5"x11"	Each
Xerographic Tabs (1/2" Extension)	Each
Labor	Per Hour
Overtime Labor	Per Hour
Wrapping for Shipping (Add'l Serv.)	Per Box
Pickup & Delivery	Per Trip

COLOR LASER COPIES		
ITEM	QTY	UNIT
8.5"X11"	1	Per Impression
8.5"X11"	2-10	Per Impression
8.5"X11"	11-50	Per Impression
8.5"X11"	51-100	Per Impression
8.5"X11"	101-500	Per Impression
8.5"X11"	501-up	Per Impression
11"x17"	1	Per Impression
11"x17"	2-10	Per Impression
11"x17"	11-50	Per Impression
11"x17"	51-100	Per Impression
11"x17"	101-500	Per Impression
11"x17"	501-up	Per Impression
12"x18" (11"x17" Full Bleed or Image Area)		Per Impression

In & Out	Just Business	K/P	L & D	Lazer Image	Litho	Norco	On Point	Pacific
COST	COST	COST	COST	COST	COST	COST	COST	COST
\$0.05	\$0.05	\$0.03	\$0.10	\$0.05	\$0.05	no bid	\$0.09	\$0.04
\$0.05	\$0.05	\$0.03	\$0.10	\$0.05	\$0.05	no bid	\$0.08	\$0.04
\$0.05	\$0.05	\$0.03	\$0.08	\$0.05	\$0.05	no bid	\$0.07	\$0.03
\$0.05	\$0.04	\$0.03	\$0.08	\$0.04	\$0.05	no bid	\$0.06	\$0.03
\$0.05	\$0.03	\$0.03	\$0.07	\$0.04	\$0.05	no bid	\$0.05	\$0.03

COST	COST	COST	COST	COST	COST	COST	COST	COST
\$0.05	\$0.03	\$0.03	\$0.06	\$0.04	\$0.04	no bid	\$0.04	\$0.24
\$0.10	\$0.06	\$0.05	\$0.10	\$0.06	\$0.07	no bid	\$0.12	\$0.04
\$0.10	\$0.06	\$0.05	\$0.10	\$0.06	\$0.07	no bid	\$0.11	\$0.04
\$0.10	\$0.05	\$0.05	\$0.10	\$0.06	\$0.07	no bid	\$0.10	\$0.04
\$0.10	\$0.05	\$0.05	\$0.08	\$0.06	\$0.07	no bid	\$0.09	\$0.04
\$0.10	\$0.04	\$0.05	\$0.07	\$0.05	\$0.07	no bid	\$0.08	\$0.04
\$0.10	\$0.04	\$0.05	\$0.06	\$0.05	\$0.06	no bid	\$0.07	\$0.04
\$0.15	\$0.07	\$0.06	\$0.20	\$0.12	\$0.10	no bid	\$0.15	\$0.08
\$0.15	\$0.07	\$0.06	\$0.20	\$0.12	\$0.10	no bid	\$0.14	\$0.07
\$0.15	\$0.06	\$0.06	\$0.16	\$0.12	\$0.10	no bid	\$0.13	\$0.07
\$0.15	\$0.06	\$0.06	\$0.16	\$0.11	\$0.10	no bid	\$0.12	\$0.07
\$0.15	\$0.05	\$0.06	\$0.16	\$0.11	\$0.10	no bid	\$0.11	\$0.07
\$0.15	\$0.05	\$0.06	\$0.12	\$0.10	\$0.09	no bid	\$0.10	\$0.07

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$5.00	\$0.10	\$10.00	\$0.75	no bid	no bid	\$0.15	\$0.03
no bid	\$0.08	no bid	no bid	\$0.75	no bid	no bid	\$0.99	\$0.39
no bid	\$0.55	\$0.22	\$0.15	\$0.25	no bid	no bid	\$0.35	\$0.17
\$40.00	\$27.75	\$60.00	\$35.00	\$30.00	\$50.00	no bid	\$45.00	no bid
\$60.00	\$41.63	\$90.00	\$70.00	\$30.00	\$75.00	no bid	\$75.00	no bid
\$20.00	\$10.00	\$6.00	\$5.00	\$4.50	\$7.50	no bid	\$5.00	no bid
\$20.00	\$0.00	\$60.00	\$10.00	no charge	\$25.00	no bid	n/c	no bid

COST	COST	COST	COST	COST	COST	COST	COST	COST
\$0.50	\$0.40	\$0.44	\$0.49	\$0.65	\$0.45	no bid	\$0.69	\$0.35
\$0.50	\$0.40	\$0.44	\$0.49	\$0.62	\$0.45	no bid	\$0.59	\$0.32
\$0.40	\$0.40	\$0.44	\$0.49	\$0.59	\$0.45	no bid	\$0.49	\$0.31
\$0.30	\$0.30	\$0.44	\$0.42	\$0.49	\$0.45	no bid	\$0.39	\$0.30
\$0.20	\$0.25	\$0.44	\$0.35	\$0.42	\$0.45	no bid	\$0.35	\$0.28
\$0.10	\$0.20	\$0.33	\$0.29	\$0.39	\$0.40	no bid	\$0.29	\$0.25
\$0.75	\$0.50	\$0.82	\$0.89	\$1.75	\$0.85	no bid	\$0.99	\$0.47
\$0.75	\$0.50	\$0.82	\$0.89	\$1.75	\$0.85	no bid	\$0.89	\$0.43
\$0.50	\$0.50	\$0.82	\$0.85	\$1.25	\$0.85	no bid	\$0.79	\$0.04
\$0.35	\$0.40	\$0.82	\$0.79	\$0.99	\$0.85	no bid	\$0.69	\$0.38
\$0.30	\$0.30	\$0.82	\$0.65	\$0.89	\$0.85	no bid	\$0.65	\$0.37
\$0.20	\$0.25	\$0.67	\$0.59	\$0.79	\$0.75	no bid	\$0.59	\$0.34
\$0.25	\$0.65	\$0.82	\$0.89	\$2.75	\$0.85	no bid	\$1.25	\$0.53

STANDARD DUPLICATING (Black & White) Recycled Content (PCR) 30%		
ITEM	QTY	UNIT
8.5"x11" 20# White Bond	1-5	Per Impression
8.5"x11" 20# White Bond	6-20	Per Impression
8.5"x11" 20# White Bond	21-50	Per Impression
8.5"x11" 20# White Bond	51-100	Per Impression
8.5"x11" 20# White Bond	101-200	Per Impression

STANDARD DUPLICATING (Black & White) 30% Recycled Content (PCR)		
ITEM	QTY	UNIT
8.5"x11", 20# White Bond	201-up	Per Impression
8.5"x14", 20# White Bond	1-5	Per Impression
8.5"x14", 20# White Bond	6-20	Per Impression
8.5"x14", 20# White Bond	21-50	Per Impression
8.5"x14", 20# White Bond	51-100	Per Impression
8.5"x14", 20# White Bond	101-200	Per Impression
8.5"x14", 20# White Bond	201-up	Per Impression
11"x17", 20# White Bond	1-5	Per Impression
11"x17", 20# White Bond	6-20	Per Impression
11"x17", 20# White Bond	21-50	Per Impression
11"x17", 20# White Bond	51-100	Per Impression
11"x17", 20# White Bond	101-200	Per Impression
11"x17", 20# White Bond	201-up	Per Impression

STANDARD/DIGITAL DUPLICATING	
ITEM	UNIT
Black & White Document Scanning	Per Page
B/W Transparencies, Clear Sticky Back 8.5"x11"	Each
Xerographic Tabs (1/2" Extension)	Each
Labor	Per Hour
Overtime Labor	Per Hour
Wrapping for Shipping (Addtl Serv.)	Per Box
Pickup & Delivery	Per Trip

COLOR LASER COPIES		
ITEM	QTY	UNIT
8.5"X11"	1	Per Impression
8.5"X11"	2-10	Per Impression
8.5"X11"	11-50	Per Impression
8.5"X11"	51-100	Per Impression
8.5"X11"	101-500	Per Impression
8.5"X11"	501-up	Per Impression
11"x17"	1	Per Impression
11"x17"	2-10	Per Impression
11"x17"	11-50	Per Impression
11"x17"	51-100	Per Impression
11"x17"	101-500	Per Impression
11"x17"	501-up	Per Impression
12"x18" (11"x17" Full Bleed or Image Area)		Per Impression

PDQ	Pinnacle	Service P.	Vision			
COST	COST	COST	COST	COST	COST	COST
\$0.10	no bid	\$0.10	no bid			
\$0.10	no bid	\$0.08	no bid			
\$0.08	no bid	\$0.05	no bid			
\$0.06	no bid	\$0.04	no bid			
\$0.05	no bid	\$0.03	no bid			

COST	COST	COST	COST	COST	COST	COST
\$0.04	no bid	\$0.03	no bid			
\$0.10	no bid	\$0.20	no bid			
\$0.10	no bid	\$0.16	no bid			
\$0.10	no bid	\$0.10	no bid			
\$0.08	no bid	\$0.08	no bid			
\$0.08	no bid	\$0.07	no bid			
\$0.06	no bid	\$0.06	no bid			
\$0.15	no bid	\$0.20	no bid			
\$0.15	no bid	\$0.16	no bid			
\$0.15	no bid	\$0.10	no bid			
\$0.12	no bid	\$0.08	no bid			
\$0.10	no bid	\$0.07	no bid			
\$0.08	no bid	\$0.06	no bid			

COST	COST	COST	COST	COST	COST	COST
\$4.00	no bid	\$1.00	no bid			
no bid	no bid	no bid	no bid			
\$0.35	no bid	no bid	no bid			
\$35.00	no bid	\$50.00	no bid			
\$70.00	no bid	\$75.00	no bid			
\$2.00	no bid	\$0.50	no bid			
\$8.00	no bid	\$20.00	no bid			

COST	COST	COST	COST	COST	COST	COST
\$1.50	no bid	\$0.50	no bid			
\$1.25	no bid	\$0.45	no bid			
\$1.00	no bid	\$0.40	no bid			
\$0.90	no bid	\$0.35	no bid			
\$0.75	no bid	\$0.30	no bid			
\$2.00	no bid	\$1.00	no bid			
\$1.75	no bid	\$0.90	no bid			
\$1.50	no bid	\$0.80	no bid			
\$1.25	no bid	\$0.75	no bid			
\$1.10	no bid	\$0.60	no bid			
\$1.00	no bid	\$0.50	no bid			
\$2.50	no bid	\$1.00	no bid			

BINDERY SERVICES	
ITEM	UNIT
Comb Binding (Book)	1" Width
Comb Binding (Book)	2" Width
Comb Binding (Book)	3" Width
Wire-O-Binding (Book)	1" Width
Spiral Binding (Book)	1" Width
Velo Binding (Book)	1" Width
Velo Binding (Book)	2" Width
Velo Binding (Book)	3" Width
Tape Binding (Book)	1" Width
Coil Binding (Book)	1/2" Width
Coil Binding (Book)	1" Width
Coil Binding (Book)	2" Width
Coil Binding (Book)	3" Width
19 Hole Punch Only	Per
3 Hole Punch	Per
Staple	Per
Staple Heavy Duty	Per
Unstaple & Restaple Original	Per
Paperclip or Rubberband	Per Set
Padding	Per Pad
Hand Insert Sheets	Per
Hand Collate	Per
Folding (hand or machine)	Per Sheet/Fold
Scoring	Per Score
Collate/Fold/Staple/Trim	Per Book
Trimming	Per 100
Shrinkwrap	Per

Admail	Bay Central	Butterfly	CEC	DSL	East Bay	Felt's	Folger	Golden G
COST	COST	COST	COST	COST	COST	COST	COST	COST
\$0.49	\$1.50	\$1.50	no bid	\$2.00	\$1.35	\$1.95	no bid	\$1.10
\$0.58	\$2.00	\$2.00	no bid	\$3.00	\$1.55	\$2.50	no bid	\$1.20
\$0.70	\$2.50	\$2.50	no bid	\$3.50	\$2.00	\$3.50	no bid	\$1.40
no bid	\$2.50	\$3.00	no bid	\$2.00	\$2.00	\$1.95	\$12.00	\$1.15
no bid	\$2.50	\$3.00	no bid	\$2.50	\$1.50	\$1.95	no bid	no bid
no bid	\$1.50	\$1.50	no bid	\$3.00	\$1.20	no bid	no bid	no bid
no bid	\$2.00	\$2.00	no bid	\$3.50	\$1.50	no bid	no bid	no bid
no bid	\$2.50	\$3.50	no bid	\$4.00	\$2.00	no bid	no bid	no bid
no bid	\$2.50	\$2.50	no bid	\$1.00	\$1.50	no bid	no bid	no bid
no bid	\$2.25	no bid	no bid	\$2.00	\$1.75	\$1.95	\$11.00	no bid
no bid	\$2.50	no bid	no bid	\$2.50	\$2.00	\$1.95	\$11.00	no bid
no bid	\$3.50	no bid	no bid	\$3.00	\$2.50	\$2.50	\$11.00	no bid
no bid	\$4.00	no bid	no bid	\$3.50	\$3.00	\$3.50	no bid	no bid
no bid	no bid	no bid	no bid	\$7.50	\$8.00/1000	\$0.50	no bid	no bid
\$0.21	\$0.04	\$0.05	\$8.00	\$5.00	\$5.00/1000	\$0.50	\$37.00	\$5.00
\$0.25	\$0.04	\$0.05	no bid	\$0.03	\$0.10	\$0.01	\$45.00	\$0.02
\$0.31	\$0.05	\$0.05	no bid	\$0.15	\$0.20	\$0.05	\$45.00	\$0.05
\$0.60	\$0.05	\$0.10	no bid	\$0.50	\$0.25	n/c	\$45.00	\$0.05
\$0.15	\$0.05	\$0.05	no bid	\$0.15	\$0.15	\$0.05	\$40.00	\$0.02
\$0.19	\$0.50	\$0.24	\$12.00	\$0.40	\$0.35	\$0.50	\$0.20	\$0.15
\$0.09	\$0.15	\$0.20	no bid	\$0.25	\$0.10	\$0.10	\$40.00	\$0.03
\$0.09	\$0.15	\$0.20	no bid	\$50.00	\$30.00/1000	\$30.00	\$40.00	\$0.03
\$0.06	\$0.03	\$0.20	12.00/m	\$0.03	\$.03 per fold	\$0.03	\$24.00	\$0.02
\$0.15	\$0.05	\$0.20	\$2.50	\$0.05	\$0.10	\$45.00	\$25.00	\$0.03
\$0.36	\$0.60	\$0.75	\$5.00	\$0.40	\$3.00	\$0.25	\$8.00	\$0.80
\$0.04	\$5.00	\$10.00	\$5.00	\$1.00	\$2.50	\$0.50	\$10.00	\$0.50
\$0.25	\$1.00	\$1.50	\$2.00	\$0.50	\$1.00	\$0.25	\$5.00	\$0.35

GENERAL BINDERY SERVICES	
ITEM	UNIT
Edge Binding (up to 100 sheets)	Per
Staple Binding (up to 100 sheets)	Per
Chipboard Binding (Chicago Screw)	Per Set
Folding	Per Sq. Foot
Stamping	Per Sheet

COST	COST	COST	COST	COST	COST	COST	COST	COST
\$3.00	no bid	no bid	no bid	no bid	\$0.95	no bid	no bid	\$0.05
\$1.00	\$0.75	\$0.60	no bid	\$0.75	\$0.75	no bid	\$168/100	\$0.02
\$3.10	no bid	\$2.50	no bid	no bid	\$2.50	no bid	no bid	no bid
\$4.00	\$2.00	\$1.80	no bid	no bid	\$0.05	no bid	no bid	no bid
\$0.11	\$1.00	no bid	no bid	no bid	\$0.35	no bid	no bid	no bid

LARGE FORMAT DUPLICATING (Oce 9800)		
ITEM	QTY	UNIT
Bond (First Set)	1-100	Per Sq. Foot
Bond (First Set)	101-200	Per Sq. Foot
Bond (First Set)	201-500	Per Sq. Foot
Bond (First Set)	501-up	Per Sq. Foot
Presentation Bond (32#)	1-100	Per Sq. Foot
Presentation Bond (32#)	101-up	Per Sq. Foot
Vellum	1-100	Per Sq. Foot
Vellum	101-up	Per Sq. Foot

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$0.65	no bid	no bid	no bid	\$0.09	no bid	no bid	no bid
no bid	\$0.60	no bid	no bid	no bid	\$0.09	no bid	no bid	no bid
no bid	\$0.55	no bid	no bid	no bid	\$0.08	no bid	no bid	no bid
no bid	\$0.55	no bid	no bid	no bid	\$0.08	no bid	no bid	no bid
no bid	\$1.00	no bid	no bid	no bid	\$0.20	no bid	no bid	no bid
no bid	\$1.00	no bid	no bid	no bid	\$0.20	no bid	no bid	no bid
no bid	\$1.50	no bid	no bid	no bid	\$0.60	no bid	no bid	no bid
no bid	\$1.50	no bid	no bid	no bid	\$0.60	no bid	no bid	no bid

ADDITIONAL DIGITAL SERVICES	
ITEM	UNIT
Typesetting	Per Hour
Consultation	Per Hour
File Conversion	Each
Desktop Setup Time	Per Hour
Additional Processing Time	Per Hour
Desktop Publishing	Per Hour
Overtime	Per Hour
Photo Manipulation or Retouching	Per Photo
Drum Scanning	Per Scan
Rush	Per Job

Admail	Bay Central	Butterfly	CEC	DSL	East Bay	Felt's	Folger	Golden G
COST	COST	COST	COST	COST	COST	COST	COST	COST
\$51.00	\$60.00	\$70.00	no bid	\$0.75	\$55.00	\$35.00	\$85.00	\$70.00
\$45.00	\$60.00	no bid	no bid	n/c	n/c	no bid	\$85.00	no bid
\$12.00	\$10.00	\$10.00	no bid	\$5.00	\$5.00	\$25.00	no bid	\$15.00
\$45.00	\$60.00	\$36.00	no bid	\$45.00	\$55.00	no bid	no bid	\$70.00
\$45.00	\$60.00	no bid	no bid	\$45.00	\$55.00	no bid	\$85.00	\$70.00
\$51.00	\$60.00	\$50.00	no bid	\$75.00	\$75.00	\$45.00	\$85.00	\$70.00
\$66.00	\$90.00	\$60.00	no bid	\$75.00	\$55.00	no bid	\$127.50	\$105.00
\$70.00	\$15.00	\$60.00	no bid	\$75.00	\$75.00	\$45.00	\$10.00	\$35.00
no bid	\$50.00	\$30.00	no bid	\$60.00	no bid	no bid	no bid	\$70.00
\$75.00	\$60.00	18.00%	no bid	\$50.00	\$50.00	no bid	no bid	no bid

SUBSEQUENT YEARS PRICE INCREASES

Please state your not-to-exceed price increase or (decrease), if any, for **Year 2**. Please state as a percentage.

5.50%	10%	5%	no bid	8%	5%	no bid	0%	5%
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Please state your not-to-exceed price increase or (decrease), if any, for **Year 3**. Please state as a percentage.

5.50%	15%	5%	no bid	8%	5%	no bid	0%	5%
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BINDERY SERVICES	
ITEM	UNIT
Comb Binding (Book)	1" Width
Comb Binding (Book)	2" Width
Comb Binding (Book)	3" Width
Wire-O-Binding (Book)	1" Width
Spiral Binding (Book)	1" Width
Velo Binding (Book)	1" Width
Velo Binding (Book)	2" Width
Velo Binding (Book)	3" Width
Tape Binding (Book)	1" Width
Coil Binding (Book)	1/2" Width
Coil Binding (Book)	1" Width
Coil Binding (Book)	2" Width
Coil Binding (Book)	3" Width
19 Hole Punch Only	Per
3 Hole Punch	Per Set
Staple	Per Set
Staple Heavy Duty	Per
Unstaple & Restaple Original	Per
Paperclip or Rubberband	Per Set
Padding	Per Pad
Hand Insert Sheets	Per
Hand Collate	Per
Folding (hand or machine)	Per Sheet/Fold
Scoring	Per Score
Collate/Fold/Staple/Trim	Per Book
Trimming	Per 100
Shrinkwrap	Per

In & Out	Just Business	K/P	L & D	Lazer Image	Litho	Norco	On Point	Pacific
COST	COST	COST	COST	COST	COST	COST	COST	COST
\$1.00	\$2.10	\$1.10	\$1.50	\$1.50	\$1.75	no bid	\$2.00	\$1.33
\$1.00	\$2.45	\$1.35	\$1.50	\$1.75	\$1.75	no bid	\$2.50	\$2.00
\$1.00	\$4.00	no bid	\$1.75	\$2.75	no bid	no bid	\$3.00	no bid
\$1.00	\$4.35	\$1.35	\$1.50	\$1.75	\$1.75	no bid	\$2.00	\$1.66
\$1.00	\$2.70	no bid	\$1.50	\$1.50	\$1.75	no bid	\$2.00	\$1.00
\$1.00	\$4.10	no bid	\$1.50	\$1.75	\$1.75	no bid	\$2.00	\$2.00
\$1.00	\$4.30	no bid	\$1.55	\$1.50	\$1.75	no bid	\$2.50	\$2.33
\$1.00	\$5.30	no bid	\$1.75	\$1.75	no bid	no bid	\$3.00	no bid
\$1.00	\$4.00	\$0.90	\$2.00	\$2.25	\$1.75	no bid	\$3.00	\$1.13
\$1.00	\$2.85	\$1.10	\$1.25	\$3.25	\$1.75	no bid	\$2.00	\$0.74
\$1.00	\$4.05	\$1.50	\$1.50	\$1.50	\$1.75	no bid	\$2.50	\$1.00
\$1.00	\$4.70	\$1.90	\$1.55	\$1.95	\$1.75	no bid	\$3.00	\$1.66
\$1.00	\$5.35	no bid	\$1.75	\$2.50	no bid	no bid	\$3.50	\$2.00
no bid	\$0.06	no bid	no bid	\$3.50	no bid	no bid	\$0.01	\$0.02
\$5.00	\$0.05	\$0.01	\$20.00	\$4.50	\$0.02	no bid	\$0.01	\$0.02
\$5.00	\$0.06	\$0.02	\$0.22	\$0.07	\$0.02	no bid	\$0.03	\$0.02
no bid	\$0.07	\$0.05	\$0.30	\$0.05	\$0.20	no bid	\$0.10	\$1.07
\$0.20	\$0.70	\$0.10	\$0.38	\$0.10	\$0.10	no bid	\$45.00	\$0.08
\$0.10	\$0.30	\$0.10	\$0.20	\$0.15	\$0.10	no bid	\$0.05	\$0.04
\$0.30	\$0.70	\$0.22	\$0.15	\$0.65	\$0.25	no bid	\$1.00	\$0.14
no bid	\$0.25	\$0.09	\$0.04	\$0.10	\$0.10	no bid	\$0.02	\$0.04
no bid	\$0.25	\$0.02	\$0.02	\$0.10	\$0.04	no bid	\$0.01	\$0.04
\$0.05	\$0.25	\$0.05	\$0.04	\$0.01	\$0.03	no bid	\$0.03	\$0.02
\$0.05	\$0.25	\$0.03	\$0.04	\$0.06	\$0.03	no bid	no bid	\$0.04
no bid	\$0.50	\$0.10	\$2.50	\$0.35	\$0.75	no bid	\$1.50	\$0.17
\$1.00	\$0.40	\$1.00	\$0.50	\$0.35	\$1.00	no bid	no bid	\$1.33
\$0.25	\$0.50	\$0.25	\$0.20	\$0.45	\$0.50	no bid	no bid	\$0.20

GENERAL BINDERY SERVICES	
ITEM	UNIT
Edge Binding (up to 100 sheets)	Per
Staple Binding (up to 100 sheets)	Per
Chipboard Binding (Chicago Screw)	Per Set
Folding	Per Sq. Foot
Stamping	Per Sheet

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$0.45	no bid	no bid	\$0.50	no bid	no bid	no bid	\$1.14
no bid	\$0.70	\$0.10	no bid	\$0.45	no bid	no bid	\$0.35	\$0.08
no bid	\$2.00	\$2.50	no bid	\$1.35	no bid	no bid	no bid	\$1.20
no bid	\$0.35	no bid	no bid	\$2.00	no bid	no bid	no bid	no bid
no bid	\$0.35	no bid	no bid	\$0.10	no bid	no bid	\$0.07	no bid

LARGE FORMAT DUPLICATING (Oce 9800)		
ITEM	QTY	UNIT
Bond (First Set)	1-100	Per Sq. Foot
Bond (First Set)	101-200	Per Sq. Foot
Bond (First Set)	201-500	Per Sq. Foot
Bond (First Set)	501-up	Per Sq. Foot
Presentation Bond (32#)	1-100	Per Sq. Foot
Presentation Bond (32#)	101-up	Per Sq. Foot
Vellum	1-100	Per Sq. Foot
Vellum	101-up	Per Sq. Foot

COST	COST	COST	COST	COST	COST	COST	COST	COST
no bid	\$1.00	no bid	no bid	\$0.75	no bid	no bid	\$0.89	no bid
no bid	\$0.95	no bid	no bid	\$0.65	no bid	no bid	\$0.69	no bid
no bid	\$0.85	no bid	no bid	\$0.59	no bid	no bid	\$0.59	no bid
no bid	\$0.45	no bid	no bid	\$0.54	no bid	no bid	\$0.49	no bid
no bid	\$1.75	no bid	no bid	\$0.95	no bid	no bid	\$0.99	no bid
no bid	\$1.25	no bid	no bid	\$0.85	no bid	no bid	\$0.79	no bid
no bid	\$2.50	no bid	no bid	\$2.50	no bid	no bid	no bid	no bid
no bid	\$1.50	no bid	no bid	\$1.95	no bid	no bid	no bid	no bid

ADDITIONAL DIGITAL SERVICES	
ITEM	UNIT
Typesetting	Per Hour
Consultation	Per Hour
File Conversion	Each
Desktop Setup Time	Per Hour
Additional Processing Time	Per Hour
Desktop Publishing	Per Hour
Overtime	Per Hour
Photo Manipulation or Retouching	Per Photo
Drum Scanning	Per Scan
Rush	Per Job

In & Out	Just Business	K/P	L & D	Lazer	Litho	Norco	On Point	Pacific
COST	COST	COST	COST	COST	COST	COST	COST	COST
\$40.00	\$50.00	\$85.00	\$75.00	\$30.00	\$75.00	no bid	no bid	\$54.00
\$60.00	\$110.00	\$125.00	\$50.00	\$45.00	\$75.00	no bid	n/c	no bid
no bid	\$15.00	\$85.00	\$10.00	\$5.00	\$25.00	no bid	\$0.07	\$6.66
\$40.00	\$55.00	\$85.00	\$35.00	\$20.00	\$75.00	no bid	\$75.00	no bid
\$40.00	\$55.00	\$85.00	\$65.00	\$15.00	\$75.00	no bid	\$45.00	no bid
\$40.00	\$110.00	no bid	\$65.00	\$45.00	no bid	no bid	no bid	\$54.00
\$60.00	\$80.00	\$125.00	\$125.00	\$60.00	\$100.00	no bid	\$75.00	no bid
\$25.00	\$75.00	\$125.00	\$40.00	\$65.00	\$75.00	no bid	no bid	\$6.66
no bid	\$25.00	no bid	no bid	\$45.00	\$70.00	no bid	no bid	no bid
\$50.00	\$20.00	varies	\$50.00	\$15-\$30	\$50.00	no bid	no bid	no bid

SUBSEQUENT YEARS PRICE INCREASES
Please state your not-to-exceed price increase or (decrease), if any, for Year 2 . Please state as a percentage.
Please state your not-to-exceed price increase or (decrease), if any, for Year 3 . Please state as a percentage.

2%	5%	5%	1%	3%	5%	no bid	3%	no bid
2%	5%	5%	2%	4%	5%	no bid	5%	no bid

ADDITIONAL DIGITAL SERVICES	
ITEM	UNIT
Typesetting	Per Hour
Consultation	Per Hour
File Conversion	Each
Desktop Setup Time	Per Hour
Additional Processing Time	Per Hour
Desktop Publishing	Per Hour
Overtime	Per Hour
Photo Manipulation or Retouching	Per Photo
Drum Scanning	Per Scan
Rush	Per Job

PDQ	Pinnacle	Service P.	Vision Isle	
COST	COST	COST	COST	COST
\$80.00	no bid	\$50.00	\$45.00	
\$0.00	no bid	\$50.00	\$100.00	
no bid	no bid	\$10.00	no bid	
\$80.00	no bid	\$50.00	no bid	
\$80.00	no bid	\$50.00	no bid	
\$80.00	no bid	\$50.00	no bid	
\$160.00	no bid	\$75.00	no bid	
\$80.00	no bid	\$90.00	\$100.00	
no bid	no bid	no bid	no bid	
varies	no bid	no bid	\$100.00	

SUBSEQUENT YEARS PRICE INCREASES

Please state your not-to-exceed price increase or (decrease), if any, for **Year 2**. Please state as a percentage.

4%	no bid	5%	5%	
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Please state your not-to-exceed price increase or (decrease), if any, for **Year 3**. Please state as a percentage.

4%	no bid	10%	10%	
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Photostats	Admail		Bay Central		Butterfly		CEC		DSL		East Bay		Felt's		Folger		Golden Gate	
	Prices Per		Prices Per		Prices Per		Prices Per		Prices Per		Prices Per		Prices Per		Prices Per		Prices Per	
	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones
6" x 12"	\$35.00	\$40.00	no bid	no bid	\$15.00	\$15.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives
6" x 12"	\$80.00	\$40.00	no bid	no bid	\$15.00	\$15.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$12.00	no bid	no bid	no bid	no bid
	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones
10" x 12"	\$40.00	\$50.00	no bid	no bid	\$20.00	\$20.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives
10" x 12"	\$90.00	\$50.00	no bid	no bid	\$20.00	\$20.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$25.00	no bid	no bid	no bid	no bid
	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones
12" x 18"	\$45.00	\$60.00	no bid	no bid	\$25.00	\$25.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives
12" x 18"	\$100.00	\$60.00	no bid	no bid	\$25.00	\$25.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$25.00	no bid	no bid	no bid	no bid

20 Pound Bond 30% Recycled Content (PCR)

8 1/2" x 11"

QTY
500
1000
3000
5000
10000
20000

8 1/2" x 14"

QTY
500
1000
3000
5000
10000
20000

11" x 17"

QTY
500
1000
3000
5000
10000
20000
Addn'l per color ink

Pre-Press Services

ITEM
GRAPHICS
a) Illustration and Graphic Design, Per Hour
b) Consultation, Per Hour
c) Calligraphy, Per Hour
TYPESETTING, Per Hour
Type Speccing, Per Hour
PROOFREADING, Per Hour
PASTE-UP, Per Hour

PDQ		Pinnacle		Service P.		Vision	
Price		Price		Price		Price	
1 Side	2 Side	1 Side	2 Side	1 Side	2 Side	1 Side	2 Side
\$58.15	\$74.00	\$60.00	\$79.00	\$65.00	\$85.00	no bid	no bid
\$72.91	\$87.73	\$96.00	\$134.00	\$75.00	\$95.00	no bid	no bid
\$119.94	\$154.10	\$160.00	\$219.00	\$120.00	\$150.00	no bid	no bid
\$166.38	\$215.60	\$227.00	\$328.00	\$160.00	\$195.00	no bid	no bid
\$299.21	\$389.85	\$398.00	\$516.00	\$250.00	\$290.00	no bid	no bid
\$548.25	\$745.85	\$659.00	\$749.00	\$425.00	\$465.00	no bid	no bid

Price		Price		Price		Price	
1 Side	2 Side	1 Side	2 Side	1 Side	2 Side	1 Side	2 Side
\$61.55	\$100.75	\$73.50	\$100.00	\$75.00	\$95.00	no bid	no bid
\$79.13	\$127.52	\$102.00	\$129.00	\$85.00	\$115.00	no bid	no bid
\$149.40	\$231.75	\$164.00	\$214.00	\$145.00	\$180.00	no bid	no bid
\$214.33	\$353.94	\$225.00	\$340.00	\$205.00	\$240.00	no bid	no bid
\$402.97	\$627.73	\$446.00	\$520.00	\$330.00	\$370.00	no bid	no bid
\$782.28	\$1,800.00	\$701.00	\$820.00	\$595.00	\$640.00	no bid	no bid

Price		Price		Price		Price	
1 Side	2 Side	1 Side	2 Side	1 Side	2 Side	1 Side	2 Side
\$66.08	\$106.05	\$97.00	\$169.00	\$80.00	\$100.00	no bid	no bid
\$87.28	\$136.37	\$117.00	\$195.00	\$90.00	\$110.00	no bid	no bid
\$171.30	\$254.25	\$199.00	\$359.00	\$160.00	\$200.00	no bid	no bid
\$248.62	\$371.88	\$280.00	\$402.00	\$240.00	\$290.00	no bid	no bid
\$469.43	\$1,036.55	\$484.00	\$630.00	\$410.00	\$470.00	no bid	no bid
\$936.17	\$1,339.88	\$891.00	\$1,080.00	\$760.00	\$830.00	no bid	no bid
\$30.00		\$25.00		\$10.00		no bid	

PDQ		Pinnacle		Service P.		Vision	
Price	Min	Price	Min	Price	Min	Price	Min
		\$75.00	1	\$50.00	25		
\$80.00	1/4 hr	\$75.00	1	\$50.00	25	\$90.00	1
\$0.00		\$50.00	1	\$50.00	25	\$100.00	1/2
no bid	no bid	\$50.00	1	\$50.00	25	no bid	no bid
\$80.00	1/4 hr	\$60.00	1	\$50.00	25	\$45.00	1
\$80.00	1/4 hr	\$60.00	1	\$50.00	25	no bid	no bid
\$80.00	1/4 hr	\$50.00	1	\$50.00	25	no bid	no bid
\$60.00	1/4 hr	\$45.00	1	\$50.00	25	no bid	no bid

Photostats

	PDQ		Pinnacle		Service P.		Vision	
	Prices Per		Prices Per		Prices Per		Prices Per	
	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones
6" x 12"	no bid	no bid	\$20.00	\$25.00	\$5.00	\$7.00	no bid	no bid
	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives
6" x 12"	no bid	no bid	\$25.00	\$25.00	\$7.00	\$7.00	no bid	no bid
	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones
10" x 12"	no bid	no bid	\$25.00	\$30.00	\$5.00	\$7.00	no bid	no bid
	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives
10" x 12"	no bid	no bid	\$30.00	\$30.00	\$7.00	\$7.00	no bid	no bid
	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones	Lineshots	Halftones
12" x 18"	no bid	no bid	\$30.00	\$35.00	\$5.00	\$7.00	no bid	no bid
	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives	Reversals	Film Positives
12" x 18"	no bid	no bid	\$35.00	\$35.00	\$7.00	\$7.00	no bid	no bid

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

Admail			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$210.00	\$210.00	\$210.00	\$210.00
\$230.00	\$230.00	\$230.00	\$230.00
\$315.00	\$320.00	\$315.00	\$320.00
\$390.00	\$400.00	\$390.00	\$400.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$325.00	\$212.00	\$325.00	\$212.00
\$355.00	\$234.00	\$355.00	\$234.00
\$410.00	\$328.00	\$410.00	\$328.00
\$615.00	\$423.00	\$615.00	\$423.00
Per Additional Color:		\$150.00	

Bay Central			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$65.00	\$70.00	\$110.00	\$115.00
\$98.00	\$108.00	\$143.00	\$188.00
\$230.00	\$259.00	\$275.00	\$304.00
\$358.00	\$399.00	\$403.00	\$444.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$68.00	\$73.00	\$113.00	\$118.00
\$108.00	\$118.00	\$153.00	\$163.00
\$245.00	\$274.00	\$290.00	\$319.00
\$273.00	\$414.00	\$318.00	\$459.00
Per Additional Color:		varies	

Butterfly			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$50.00	\$55.00	\$75.00	\$80.00
\$100.00	\$105.00	\$125.00	\$130.00
\$180.00	\$185.00	\$205.00	\$210.00
\$195.00	\$205.00	\$250.00	\$275.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$60.00	\$65.00	\$85.00	\$95.00
\$110.00	\$115.00	\$135.00	\$140.00
\$185.00	\$190.00	\$210.00	\$215.00
\$205.00	\$225.00	\$230.00	\$235.00
Per Additional Color:		\$30.00	

CEC			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$103.63	\$103.63	\$117.13	\$117.13
\$103.63	\$103.63	\$117.13	\$117.13
\$172.98	\$172.98	\$201.42	\$201.42
\$209.20	\$209.20	\$222.70	\$222.70
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$108.43	\$108.43	\$121.93	\$121.93
\$108.43	\$108.43	\$121.93	\$121.93
\$185.22	\$185.22	\$201.42	\$201.42
\$225.40	\$225.40	\$238.90	\$238.90
Per Additional Color:		\$13.92	

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

DSL			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$60.00	\$60.00	\$70.00	\$70.00
\$120.00	\$120.00	\$130.00	\$130.00
\$300.00	\$300.00	\$325.00	\$325.00
\$450.00	\$450.00	\$495.00	\$495.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$60.00	\$60.00	\$70.00	\$70.00
\$120.00	\$120.00	\$130.00	\$130.00
\$300.00	\$300.00	\$325.00	\$325.00
\$450.00	\$450.00	\$495.00	\$495.00
Per Additional Color:		\$50.00	

East Bay			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$95.00	\$85.00	\$95.00	\$85.00
\$115.00	\$105.00	\$115.00	\$105.00
\$270.00	\$260.00	\$270.00	\$260.00
\$445.00	\$435.00	\$445.00	\$435.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$105.00	\$100.00	\$105.00	\$100.00
\$125.00	\$115.00	\$125.00	\$115.00
\$285.00	\$280.00	\$285.00	\$280.00
\$465.00	\$455.00	\$465.00	\$455.00
Per Additional Color:		no bid	

Felt's			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$51.00	\$48.00	no bid	no bid
\$79.00	\$76.00	no bid	no bid
\$195.00	\$185.00	no bid	no bid
\$295.00	\$288.00	no bid	no bid
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$56.00	\$51.00	no bid	no bid
\$89.00	\$79.00	no bid	no bid
\$225.00	\$195.00	no bid	no bid
\$355.00	\$295.00	no bid	no bid
Per Additional Color:		\$25.00	

Folger			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$108.00	\$108.00	\$126.00	\$126.00
\$127.00	\$127.00	\$145.00	\$145.00
\$202.00	\$202.00	\$220.00	\$220.00
\$278.00	\$278.00	\$296.00	\$296.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$127.00	\$112.00	\$144.00	\$130.00
\$155.00	\$133.00	\$172.00	\$150.00
\$267.00	\$215.00	\$285.00	\$233.00
\$379.00	\$299.00	\$398.00	\$317.00
Per Additional Color:		\$10.00	

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

Golden Gate			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$15.00	\$15.00	\$192.00	\$242.00
\$30.00	\$30.00	\$219.00	\$270.00
\$90.00	\$90.00	\$331.00	\$382.00
\$150.00	\$150.00	\$449.00	\$522.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$18.00	\$18.00	\$196.00	\$247.00
\$36.00	\$36.00	\$227.00	\$278.00
\$108.00	\$108.00	\$367.00	\$418.00
\$181.00	\$181.00	\$481.00	\$554.00
Per Additional Color:		\$45.00	

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

In & Out			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$85.00	\$90.00	\$105.00	\$110.00
\$95.00	\$110.00	\$115.00	\$125.00
\$175.00	\$185.00	\$205.00	\$215.00
\$225.00	\$245.00	\$275.00	\$295.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$90.00	\$95.00	\$110.00	\$115.00
\$110.00	\$125.00	\$125.00	\$135.00
\$195.00	\$215.00	\$215.00	\$225.00
\$285.00	\$325.00	\$295.00	\$345.00
\$30.00	per 1000		

Just Business			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$60.00	\$65.00	\$70.00	\$75.00
\$105.00	\$110.00	\$115.00	\$120.00
\$175.00	\$180.00	\$185.00	\$190.00
\$215.00	\$220.00	\$225.00	\$230.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$70.00	\$75.00	\$80.00	\$85.00
\$110.00	\$115.00	\$120.00	\$125.00
\$180.00	\$185.00	\$190.00	\$195.00
\$220.00	\$225.00	\$235.00	\$240.00
\$20.00			

K/P			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$105.00	\$105.00	\$138.00	\$138.00
\$121.00	\$121.00	\$154.00	\$154.00
\$183.00	\$183.00	\$217.00	\$217.00
\$246.00	\$246.00	\$279.00	\$279.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$108.00	\$108.00	\$140.00	\$140.00
\$126.00	\$126.00	\$158.00	\$158.00
\$198.00	\$198.00	\$229.00	\$229.00
\$269.00	\$269.00	\$302.00	\$302.00
\$80.00			

L & D			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$14.00	\$15.00	\$68.00	\$103.00
\$29.00	\$30.00	\$79.00	\$114.00
\$82.00	\$85.00	\$139.00	\$174.00
\$135.00	\$140.00	\$199.00	\$245.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$16.00	\$17.00	\$68.00	\$95.00
\$33.00	\$34.00	\$79.00	\$110.00
\$96.00	\$98.00	\$150.00	\$199.00
\$165.00	\$170.00	\$234.00	\$299.00
\$45.00			

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

Lazer Image			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$75.00	\$75.00	\$149.00	\$225.00
\$119.00	\$119.00	\$223.00	\$345.00
\$310.00	\$310.00	\$419.00	\$565.00
\$498.00	\$498.00	\$629.00	\$999.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$82.00	\$82.00	\$159.00	\$236.00
\$122.00	\$122.00	\$233.00	\$356.00
\$327.00	\$430.00	\$429.00	\$577.00
\$519.00	\$635.00	\$639.00	\$1,022.00
no bid			

Litho			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$77.00	\$77.00	\$92.00	\$92.00
\$104.00	\$104.00	\$119.00	\$119.00
\$212.00	\$212.00	\$227.00	\$227.00
\$320.00	\$320.00	\$335.00	\$335.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$79.00	\$79.00	\$94.00	\$94.00
\$109.00	\$109.00	\$124.00	\$124.00
\$229.00	\$229.00	\$244.00	\$244.00
\$349.00	\$349.00	\$364.00	\$364.00
\$70 + \$7	per m not recycled		

Norco			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
no bid	no bid	no bid	no bid
no bid	\$162.00	no bid	\$222.00
no bid	\$292.00	no bid	\$352.00
no bid	\$421.00	no bid	\$481.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid			

On Point			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid			

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

Pacific			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$100.00	\$100.00	\$107.00	\$107.00
\$107.00	\$107.00	\$114.00	\$114.00
\$215.00	\$215.00	\$220.00	\$220.00
\$235.00	\$235.00	\$247.00	\$247.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$107.00	\$107.00	\$114.00	\$114.00
\$114.00	\$114.00	\$120.00	\$120.00
\$207.00	\$207.00	\$207.00	\$207.00
\$240.00	\$240.00	\$220.00	\$220.00
\$135.00			

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

PDQ			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$66.65	\$66.65	\$86.80	\$86.80
\$101.45	\$101.45	\$121.70	\$121.70
\$228.92	\$228.92	\$249.20	\$249.20
\$356.25	\$356.25	\$376.55	\$376.55
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$70.28	\$70.28	\$90.56	\$90.56
\$108.35	\$108.35	\$128.61	\$128.61
\$247.25	\$247.25	\$267.51	\$267.51
\$388.26	\$388.26	\$408.54	\$408.54
Per Additional Color:		\$35.00	

Pinnacle			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$58.50	\$60.50	\$64.00	\$66.00
\$64.00	\$66.00	\$69.00	\$70.00
\$133.00	\$142.00	\$144.00	\$150.00
\$196.50	\$215.00	\$201.00	\$220.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$60.00	\$63.50	\$65.00	\$68.00
\$65.75	\$67.50	\$71.00	\$72.50
\$139.00	\$149.50	\$149.00	\$164.00
\$211.00	\$228.00	\$221.00	\$248.00
Per Additional Color:		\$25.00	

Service P.			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$85.00	\$85.00	\$105.00	\$105.00
\$90.00	\$90.00	\$110.00	\$110.00
\$120.00	\$120.00	\$165.00	\$165.00
\$155.00	\$155.00	\$185.00	\$185.00
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
\$90.00	\$90.00	\$110.00	\$110.00
\$95.00	\$95.00	\$115.00	\$115.00
\$130.00	\$130.00	\$170.00	\$170.00
\$165.00	\$165.00	\$195.00	\$195.00
Per Additional Color:		\$45.00	

Vision Isle			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
no bid	no bid	no bid	no bid
Per Additional Color:		no bid	

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

PDQ			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Per Additional Color:			

Pinnacle			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Per Additional Color:			

Service P.			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Per Additional Color:			

Vision Isle			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Per Additional Color:			

Envelopes 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Envelopes (Windowed) 30% PCR	
QTY (24 lb)	
500	
1000	
3000	
5000	
Per Additional Color:	

PDQ			
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Price (Black)		Price - 1 Color	
No. 9	No. 10	No. 9	No. 10
Per Additional Color:			

Letterhead (#1 Bond)		Admail		Bay Central		Butterfly		CEC		DSL		East Bay		Felt's		Folger		Golden Gate	
Black		Price		Price		Price		Price		Price		Price		Price		Price		Price	
QTY		20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
500		\$330.00	\$340.00	\$59.00	\$64.00	\$75.00	\$85.00	\$110.00	\$125.00	\$65.00	\$75.00	\$30.00	\$35.00	\$35.60	\$39.00	no bid	\$135.00	\$202.00	\$207.00
1000		\$350.00	\$360.00	\$86.00	\$95.00	\$110.00	\$120.00	\$110.00	\$125.00	\$125.00	\$135.00	\$45.00	\$50.00	\$58.00	\$65.00	no bid	\$163.00	\$233.00	\$243.00
3000		\$420.00	\$440.00	\$190.00	\$214.00	\$225.00	\$250.00	\$250.00	\$280.00	\$240.00	\$280.00	\$125.00	\$135.00	\$145.00	\$165.00	no bid	\$275.00	\$368.00	\$395.00
5000		\$495.00	\$520.00	\$278.00	\$324.00	\$335.00	\$380.00	\$340.00	\$380.00	\$450.00	\$495.00	\$185.00	\$210.00	\$225.00	\$260.00	no bid	\$388.00	\$489.00	\$553.00
One-Color		Price		Price		Price		Price		Price		Price		Price		Price		Price	
QTY		20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
500		\$330.00	\$340.00	\$104.00	\$109.00	\$105.00	\$110.00	\$115.00	\$130.00	\$65.00	\$75.00	\$65.00	\$70.00	\$60.00	\$64.00	no bid	\$153.00	\$253.00	\$258.00
1000		\$350.00	\$360.00	\$131.00	\$140.00	\$135.00	\$145.00	\$115.00	\$130.00	\$125.00	\$135.00	\$75.00	\$85.00	\$83.00	\$90.00	no bid	\$181.00	\$284.00	\$318.00
3000		\$420.00	\$440.00	\$235.00	\$259.00	\$250.00	\$280.00	\$260.00	\$290.00	\$240.00	\$280.00	\$175.00	\$190.00	\$170.00	\$190.00	no bid	\$293.00	\$419.00	\$446.00
5000		\$495.00	\$520.00	\$323.00	\$369.00	\$365.00	\$405.00	\$340.00	\$390.00	\$450.00	\$495.00	\$200.00	\$235.00	\$250.00	\$285.00	no bid	\$404.00	\$561.00	\$604.00
Two-Color		Price		Price		Price		Price		Price		Price		Price		Price		Price	
QTY		20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
500		\$540.00	\$585.00	\$131.00	\$136.00	\$160.00	\$165.00	\$130.00	\$145.00	\$95.00	\$105.00	\$155.00	\$160.00	\$95.00	\$114.00	no bid	\$192.00	\$409.00	\$416.00
1000		\$570.00	\$615.00	\$162.00	\$172.00	\$190.00	\$200.00	\$130.00	\$145.00	\$165.00	\$175.00	\$160.00	\$170.00	\$126.00	\$152.00	no bid	\$222.00	\$443.00	\$453.00
3000		\$680.00	\$745.00	\$278.00	\$307.00	\$310.00	\$320.00	\$275.00	\$290.00	\$320.00	\$360.00	\$240.00	\$265.00	\$245.00	\$295.00	no bid	\$340.00	\$588.00	\$615.00
5000		\$785.00	\$870.00	\$388.00	\$435.00	\$420.00	\$465.00	\$330.00	\$400.00	\$550.00	\$590.00	\$350.00	\$375.00	\$359.00	\$442.00	no bid	\$479.00	\$740.00	\$784.00
	*500 Second Sheets	\$60.00	\$72.00	\$59.00	\$64.00	\$40.00	\$45.00	no bid	no bid	no bid	no bid	no bid	no bid	\$10.00	\$12.00	no bid	\$25.00	no bid	no bid

Matching No. 10 Envelope (24 lb)		Admail		Bay Central		Butterfly		CEC		DSL		East Bay		Felt's		Folger		Golden Gate	
Black		Price		Price		Price		Price		Price		Price		Price		Price		Price	
QTY		Price		Price		Price		Price		Price		Price		Price		Price		Price	
500		\$240.00		\$140.00		\$110.00		\$150.00		\$95.00		\$75.00		\$69.00		\$189.00		\$253.00	
1000		\$285.00		\$249.00		\$175.00		\$150.00		\$175.00		\$95.00		\$108.00		\$244.00		\$322.00	
3000		\$480.00		\$498.00		\$420.00		\$250.00		\$375.00		\$250.00		\$262.00		\$460.00		\$607.00	
5000		\$670.00		\$650.00		\$660.00		\$480.00		\$575.00		\$425.00		\$395.00		\$678.00		\$897.00	
Color		Price		Price		Price		Price		Price		Price		Price		Price		Price	
QTY		Price		Price		Price		Price		Price		Price		Price		Price		Price	
500		\$240.00		\$185.00		\$135.00		\$165.00		\$115.00		\$95.00		\$94.00		\$207.00		\$304.00	
1000		\$285.00		\$294.00		\$200.00		\$165.00		\$195.00		\$120.00		\$133.00		\$260.00		\$373.00	
3000		\$480.00		\$543.00		\$445.00		\$260.00		\$395.00		\$275.00		\$287.00		\$478.00		\$658.00	
5000		\$670.00		\$695.00		\$685.00		\$500.00		\$595.00		\$455.00		\$420.00		\$696.00		\$948.00	
Black & Color		Price		Price		Price		Price		Price		Price		Price		Price		Price	
QTY		Price		Price		Price		Price		Price		Price		Price		Price		Price	
500		\$390.00		\$218.00		\$160.00		\$165.00		\$130.00		\$155.00		\$145.00		\$247.00		\$400.00	
1000		\$435.00		\$331.00		\$230.00		\$165.00		\$240.00		\$175.00		\$220.00		\$303.00		\$469.00	
3000		\$630.00		\$583.00		\$475.00		\$275.00		\$445.00		\$355.00		\$495.00		\$526.00		\$766.69	
5000		\$820.00		\$748.00		\$725.00		\$510.00		\$625.00		\$550.00		\$760.00		\$799.00		\$1,069.00	

**Business Cards
30% PCR**

Admail	Bay Central	Butterfly	CEC	DSL	East Bay	Felt's	Folger	Golden Gate
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1 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

Price	Price	Price	Price	Price	Price	Price	Price	Price
\$95.00	\$40.00	\$50.00	no bid	\$40.00	\$25.00	\$25.00	\$77.00	\$119.00
\$85.00	\$40.00	\$50.00	\$44.40	\$40.00	\$25.00	\$25.00	no bid	\$30.35
\$110.00	\$50.00	\$55.00	no bid	\$45.00	\$45.00	\$29.00	\$90.00	\$142.00
\$97.00	\$50.00	\$55.00	\$61.05	\$45.00	\$45.00	\$29.00	no bid	\$40.00

2 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

Price	Price	Price	Price	Price	Price	Price	Price	Price
\$104.00	\$60.00	\$60.00	no bid	\$60.00	\$35.00	\$45.00	\$77.00	\$119.00
\$94.00	\$60.00	\$60.00	\$49.95	\$60.00	\$35.00	\$45.00	no bid	\$30.35
\$126.00	\$69.00	\$75.00	no bid	\$70.00	\$65.00	\$54.00	\$90.00	\$142.00
\$115.00	\$69.00	\$75.00	\$72.15	\$70.00	\$65.00	\$54.00	no bid	\$40.00

3 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

Price	Price	Price	Price	Price	Price	Price	Price	Price
\$191.00	\$80.00	\$70.00	no bid	\$70.00	\$35.00	\$65.00	\$77.00	\$119.00
\$180.00	\$80.00	\$70.00	\$55.50	\$70.00	\$35.00	\$65.00	no bid	\$30.35
\$207.00	\$90.00	\$80.00	no bid	\$80.00	\$65.00	\$74.00	\$90.00	\$142.00
\$194.00	\$90.00	\$80.00	\$83.25	\$80.00	\$65.00	\$74.00	no bid	\$40.00

Letterhead (#1 Bond)

Black

QTY
500
1000
3000
5000

In & Out		Just Business		K/P		L & D		Lazer Image		Litho		Norco		On Point		Pacific	
Price		Price		Price		Price		Price		Price		Price		Price		Price	
20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
\$75.00	\$80.00	\$70.00	\$110.00	\$128.00	\$130.00	\$65.00	\$67.00	\$30.00	\$34.00	\$81.00	\$84.00	no bid	no bid	\$40.00	\$60.00	\$58.00	\$86.00
\$90.00	\$95.00	\$115.00	\$160.00	\$151.00	\$155.00	\$76.00	\$79.00	\$38.00	\$45.00	\$107.00	\$114.00	\$157.00	\$224.00	\$70.00	\$100.00	\$103.00	\$148.00
\$145.00	\$150.00	\$315.00	\$360.00	\$243.00	\$255.00	\$129.00	\$134.00	\$65.00	\$77.00	\$187.00	\$234.00	\$276.00	\$371.00	\$150.00	\$200.00	\$268.00	\$407.00
\$195.00	\$200.00	\$520.00	\$555.00	\$335.00	\$355.00	\$189.00	\$195.00	\$169.00	\$189.00	\$267.00	\$354.00	\$395.00	\$534.00	\$250.00	\$325.00	\$433.00	\$666.00

One-Color

QTY
500
1000
3000
5000

Price		Price		Price		Price		Price		Price		Price		Price		Price	
20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
\$100.00	\$105.00	\$85.00	\$125.00	\$138.00	\$140.00	\$105.00	\$107.00	\$79.00	\$84.00	\$106.00	\$109.00	no bid	no bid	no bid	no bid	\$58.00	\$86.00
\$115.00	\$120.00	\$135.00	\$175.00	\$161.00	\$165.00	\$116.00	\$118.00	\$149.00	\$166.00	\$132.00	\$139.00	\$217.00	\$274.00	no bid	no bid	\$103.00	\$148.00
\$165.00	\$175.00	\$335.00	\$375.00	\$256.00	\$268.00	\$175.00	\$179.00	\$395.00	\$422.00	\$212.00	\$259.00	\$336.00	\$421.00	no bid	no bid	\$268.00	\$407.00
\$215.00	\$225.00	\$535.00	\$575.00	\$350.00	\$370.00	\$234.00	\$242.00	\$435.00	\$445.00	\$292.00	\$379.00	\$455.00	\$584.00	no bid	no bid	\$433.00	\$666.00

Two-Color

QTY
500
1000
3000
5000
*500 Second Sheets

Price		Price		Price		Price		Price		Price		Price		Price		Price	
20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
\$135.00	\$140.00	\$110.00	\$150.00	\$185.00	\$187.00	\$189.00	\$193.00	\$145.00	\$149.00	\$155.00	\$158.00	no bid	no bid	no bid	no bid	\$90.00	\$115.00
\$145.00	\$150.00	\$160.00	\$200.00	\$209.00	\$213.00	\$205.00	\$209.00	\$210.00	\$216.00	\$184.00	\$191.00	\$267.00	\$324.00	no bid	no bid	\$135.00	\$200.00
\$225.00	\$235.00	\$360.00	\$400.00	\$308.00	\$320.00	\$289.00	\$292.00	\$535.00	\$542.00	\$278.00	\$325.00	\$386.00	\$471.00	no bid	no bid	\$300.00	\$460.00
\$295.00	\$315.00	\$560.00	\$600.00	\$407.00	\$427.00	\$372.00	\$378.00	\$819.00	\$829.00	\$372.00	\$459.00	\$505.00	\$634.00	no bid	no bid	\$466.00	\$718.00
\$20.00	\$40.00	\$55.00	\$75.00	\$41.00	\$48.00	\$10.00	\$12.00	no bid	no bid	\$20.00	\$24.00	\$20.00	\$28.00	no bid	no bid	no bid	no bid

Matching No. 10 Envelope (24 lb)

Black

QTY
500
1000
3000
5000

In & Out		Just Business		K/P		L & D		Lazer Image		Litho		Norco		On Point		Pacific	
Price		Price		Price		Price		Price		Price		Price		Price		Price	
\$115.00		\$120.00		\$176.00		\$72.00		\$120.00		\$108.00		no bid		no bid		\$134.00	
\$145.00		\$165.00		\$249.00		\$87.00		\$199.00		\$206.00		\$227.00		no bid		\$167.00	
\$225.00		\$365.00		\$548.00		\$165.00		\$498.00		\$598.00		\$486.00		no bid		\$234.00	
\$295.00		\$565.00		\$846.00		\$246.00		\$766.00		\$990.00		\$745.00		no bid		\$334.00	

Color

QTY
500
1000
3000
5000

Price		Price		Price		Price		Price		Price		Price		Price		Price	
\$135.00		\$135.00		\$207.00		\$115.00		\$190.00		\$123.00		no bid		no bid		\$167.00	
\$175.00		\$180.00		\$282.00		\$132.00		\$345.00		\$221.00		\$287.00		no bid		\$200.00	
\$325.00		\$385.00		\$580.00		\$225.00		\$799.00		\$613.00		\$546.00		no bid		\$267.00	
\$495.00		\$580.00		\$879.00		\$315.00		\$1,045.00		\$1,005.00		\$805.00		no bid		\$367.00	

Black & Color

QTY
500
1000
3000
5000

Price		Price		Price		Price		Price		Price		Price		Price		Price	
\$160.00		\$160.00		\$260.00		\$157.00		\$230.00		\$182.00		no bid		no bid		\$187.00	
\$210.00		\$210.00		\$334.00		\$175.00		\$385.00		\$283.00		\$337.00		no bid		\$215.00	
\$395.00		\$410.00		\$632.00		\$265.00		\$845.00		\$689.00		\$596.00		no bid		\$295.00	
\$545.00		\$605.00		\$930.00		\$356.00		\$1,099.00		\$1,095.00		\$855.00		no bid		\$388.00	

**Business Cards
30% PCR**

In & Out	Just Business	K/P	L & D	Lazer Image	Litho	Norco	On Point	Pacific
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1 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

Price	Price	Price	Price	Price	Price	Price	Price	Price
\$30.00	\$9.60	\$20.00	\$139.00	\$35.00	no bid	no bid	no bid	\$40.00
no bid	\$40.00	no bid	no bid	\$38.00	no bid	no bid	no bid	\$40.00
\$40.00	\$27.50	\$35.00	\$147.00	\$45.00	no bid	no bid	no bid	\$43.00
no bid	\$40.00	no bid	no bid	\$45.00	no bid	no bid	no bid	\$43.00

2 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

Price	Price	Price	Price	Price	Price	Price	Price	Price
\$40.00	\$12.35	\$20.00	\$225.00	\$42.00	no bid	no bid	no bid	\$70.00
no bid	\$50.00	no bid	no bid	\$45.00	no bid	no bid	no bid	\$70.00
\$50.00	\$32.50	\$35.00	\$236.00	\$49.00	no bid	no bid	no bid	\$75.00
no bid	\$50.00	no bid	no bid	\$49.00	no bid	no bid	no bid	\$75.00

3 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

Price	Price	Price	Price	Price	Price	Price	Price	Price
\$50.00	\$15.09	\$20.00	\$317.00	\$45.00	no bid	no bid	no bid	\$101.00
no bid	\$60.00	no bid	no bid	\$48.00	no bid	no bid	no bid	\$101.00
\$60.00	\$37.50	\$35.00	\$325.00	\$54.00	no bid	no bid	no bid	\$112.00
no bid	\$60.00	no bid	no bid	\$54.00	no bid	no bid	no bid	\$112.00

Letterhead (#1 Bond)

Black
QTY
500
1000
3000
5000

One-Color
QTY
500
1000
3000
5000

Two-Color
QTY
500
1000
3000
5000
*500 Second Sheets

PDQ		Pinnacle		Service P.		Vision Isle					
Price		Price		Price		Price		Price		Price	
20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
\$59.90	\$63.95	\$69.50	\$73.00	\$90.00	\$95.00	no bid	no bid				
\$83.67	\$91.99	\$87.50	\$92.00	\$115.00	\$120.00	no bid	no bid				
\$174.47	\$194.37	\$164.50	\$172.75	\$240.00	\$260.00	no bid	no bid				
\$259.84	\$292.42	\$256.00	\$269.00	\$370.00	\$395.00	no bid	no bid				

Price		Price		Price		Price		Price		Price	
20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
\$80.18	\$84.23	\$95.00	\$100.00	\$105.00	\$110.00	no bid	no bid				
\$103.95	\$111.39	\$115.00	\$121.00	\$130.00	\$135.00	no bid	no bid				
\$194.75	\$214.65	\$178.00	\$187.00	\$255.00	\$275.00	no bid	no bid				
\$280.12	\$312.70	\$298.00	\$313.00	\$385.00	\$410.00	no bid	no bid				

Price		Price		Price		Price		Price		Price	
20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb	20 lb	24 lb
\$121.50	\$125.79	\$120.00	\$125.00	\$145.00	\$150.00	no bid	no bid				
\$145.63	\$153.29	\$155.00	\$164.00	\$170.00	\$175.00	no bid	no bid				
\$237.89	\$257.98	\$230.00	\$250.00	\$300.00	\$320.00	no bid	no bid				
\$324.68	\$357.54	\$297.00	\$334.00	\$425.00	\$455.00	no bid	no bid				
\$16.00	\$19.00	\$12.00	\$15.00	\$15.00	\$20.00	no bid	no bid				

Matching No. 10 Envelope (24 lb)

Black
QTY
500
1000
3000
5000

Color
QTY
500
1000
3000
5000

Black & Color
QTY
500
1000
3000
5000

PDQ		Pinnacle		Service P.		Vision Isle					
Price		Price		Price		Price		Price		Price	
\$84.14		\$69.92		\$150.00		no bid					
\$133.38		\$71.00		\$155.00		no bid					
\$320.60		\$178.75		\$345.00		no bid					
\$506.47		\$280.50		\$520.00		no bid					

Price		Price		Price		Price		Price		Price	
\$104.42		\$72.00		\$185.00		no bid					
\$153.66		\$74.00		\$190.00		no bid					
\$340.88		\$180.75		\$385.00		no bid					
\$526.75		\$282.50		\$570.00		no bid					

Price		Price		Price		Price		Price		Price	
\$124.25		\$77.00		\$240.00		no bid					
\$174.78		\$79.00		\$245.00		no bid					
\$366.71		\$198.00		\$455.00		no bid					
\$556.43		\$310.00		\$620.00		no bid					

**Business Cards
30% PCR**

1 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

2 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

3 Color

QTY
250
(Online Ordering) 250
500
(Online Ordering) 500

PDQ	Pinnacle	Service P.	Vision Isle		
Price	Price	Price	Price	Price	Price
\$89.98	\$42.00	\$35.00	no bid		
\$89.98	\$31.00	\$45.00	no bid		
\$94.82	\$45.00	\$45.00	no bid		
\$94.82	\$35.00	\$55.00	no bid		
Price	Price	Price	Price	Price	Price
\$130.78	\$47.00	\$55.00	no bid		
\$130.78	\$36.00	\$65.00	no bid		
\$136.02	\$51.00	\$65.00	no bid		
\$136.02	\$39.00	\$75.00	no bid		
Price	Price	Price	Price	Price	Price
\$176.47	\$55.00	\$75.00	no bid		
\$176.47	\$39.00	\$85.00	no bid		
\$184.12	\$61.00	\$85.00	no bid		
\$184.12	\$42.50	\$95.00	no bid		

NCR (Carbonless) Sets - Black - 30% PCR

QTY	Admail				Bay Central				Butterfly				CEC Print				DSL Printing			
8 1/2" x 11"	Price				Price				Price				Price				Price			
ONE-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$236.00	\$295.00	\$370.00	\$419.00	\$135.00	\$221.00	\$270.00	\$338.00	\$80.00	\$125.00	\$175.00	\$230.00	no bid	no bid	no bid	no bid	\$135.00	\$175.00	\$225.00	\$275.00
1000	\$306.00	\$410.00	\$538.00	\$625.00	\$198.00	\$298.00	\$357.00	\$495.00	\$155.00	\$240.00	\$360.00	\$430.00	no bid	no bid	no bid	no bid	\$195.00	\$285.00	\$355.00	\$445.00
3000	\$605.00	\$846.00	\$1,174.00	\$1,409.00	\$450.00	\$675.00	\$810.00	\$956.00	\$400.00	\$680.00	\$975.00	\$1,210.00	no bid	no bid	no bid	no bid	\$575.00	\$875.00	\$1,075.00	\$1,250.00
5000	\$935.00	\$1,394.00	\$1,955.00	\$2,352.00	\$598.00	\$897.00	\$1,076.00	\$1,270.00	\$670.00	\$1,090.00	\$1,560.00	\$1,935.00	no bid	no bid	no bid	no bid	\$975.00	\$1,350.00	\$1,875.00	\$2,250.00
TWO-SIDED																				
500	\$311.00	\$390.00	\$491.00	\$553.00	\$198.00	\$310.00	\$378.00	\$474.00	\$95.00	\$165.00	\$225.00	\$295.00	no bid	no bid	no bid	no bid	\$195.00	\$250.00	\$295.00	\$400.00
1000	\$399.00	\$532.00	\$696.00	\$805.00	\$277.00	\$418.00	\$498.00	\$630.00	\$190.00	\$310.00	\$390.00	\$535.00	no bid	no bid	no bid	no bid	\$285.00	\$395.00	\$475.00	\$555.00
3000	\$776.00	\$1,052.00	\$1,452.00	\$1,732.00	\$630.00	\$945.00	\$1,134.00	\$1,338.00	\$480.00	\$550.00	\$665.00	\$1,450.00	no bid	no bid	no bid	no bid	\$775.00	\$1,125.00	\$1,375.00	\$1,575.00
5000	\$1,202.00	\$1,762.00	\$2,451.00	\$2,929.00	\$897.00	\$1,256.00	\$1,498.00	\$1,778.00	\$770.00	\$890.00	\$1,065.00	\$2,225.00	no bid	no bid	no bid	no bid	\$1,275.00	\$1,650.00	\$2,175.00	\$2,475.00

QTY	Price			Price			Price			Price			Price		
8 1/2" x 14"	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
ONE-SIDED															
500	\$257.00	\$324.00	\$441.00	\$154.00	\$252.00	\$308.00	\$85.00	\$150.00	\$210.00	no bid	no bid	no bid	\$165.00	\$225.00	\$295.00
1000	\$344.00	\$463.00	\$617.00	\$236.00	\$356.00	\$425.00	\$170.00	\$290.00	\$415.00	no bid	no bid	no bid	\$235.00	\$345.00	\$455.00
3000	\$713.00	\$998.00	\$1,388.00	\$517.00	\$776.00	\$931.00	\$510.00	\$865.00	\$1,195.00	no bid	no bid	no bid	\$675.00	\$970.00	\$1,210.00
5000	\$1,111.00	\$1,649.00	\$2,316.00	\$688.00	\$1,032.00	\$1,238.00	\$820.00	\$1,570.00	\$1,910.00	no bid	no bid	no bid	\$1,095.00	\$1,498.00	\$1,995.00
TWO-SIDED															
500	\$337.00	\$424.00	\$549.00	\$226.00	\$354.00	\$431.00	\$110.00	\$195.00	\$270.00	no bid	no bid	no bid	\$205.00	\$325.00	\$425.00
1000	\$444.00	\$595.00	\$795.00	\$330.00	\$497.00	\$593.00	\$205.00	\$345.00	\$520.00	no bid	no bid	no bid	\$325.00	\$445.00	\$575.00
3000	\$905.00	\$1,229.00	\$1,707.00	\$724.00	\$1,086.00	\$1,304.00	\$610.00	\$970.00	\$1,430.00	no bid	no bid	no bid	\$875.00	\$1,170.00	\$1,625.00
5000	\$1,414.00	\$2,062.00	\$2,885.00	\$1,032.00	\$1,445.00	\$1,734.00	\$950.00	\$1,540.00	\$2,220.00	no bid	no bid	no bid	\$1,295.00	\$1,745.00	\$2,525.00

QTY	East Bay Blue Print & Supply				Felt's				Folger Graphics				Golden Gate Litho			
8 1/2" x 11"	Price				Price				Price				Price			
ONE-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$125.00	\$195.00	\$245.00	\$310.00	\$96.00	\$137.00	\$179.00	\$195.00	\$141.00	\$181.00	\$226.00	no bid	\$170.00	\$242.00	\$321.00	\$458.00
1000	\$245.00	\$310.00	\$340.00	\$390.00	\$159.00	\$240.00	\$326.00	\$367.00	\$205.00	\$285.00	\$374.00	no bid	\$304.00	\$489.00	\$590.00	\$739.00
3000	\$460.00	\$710.00	\$965.00	\$1,150.00	\$395.00	\$640.00	\$880.00	\$995.00	\$462.00	\$699.00	\$964.00	no bid	\$691.00	\$1,023.00	\$1,360.00	\$1,801.00
5000	\$820.00	\$1,180.00	\$1,520.00	\$1,785.00	\$585.00	\$995.00	\$1,290.00	\$1,595.00	\$717.00	\$1,115.00	\$1,553.00	no bid	\$1,029.00	\$1,573.00	\$2,110.00	\$2,881.00
TWO-SIDED																
500	\$155.00	\$235.00	\$305.00	\$385.00	\$145.00	\$196.00	\$249.00	\$295.00	no bid	no bid	no bid	no bid	\$244.00	\$305.00	\$411.00	\$602.00
1000	\$305.00	\$400.00	\$460.00	\$540.00	\$229.00	\$328.00	\$432.00	\$530.00	no bid	no bid	no bid	no bid	\$439.00	\$642.00	\$799.00	\$935.00
3000	\$640.00	\$980.00	\$1,325.00	\$1,600.00	\$553.00	\$836.00	\$1,133.00	\$1,395.00	no bid	no bid	no bid	no bid	\$772.00	\$1,247.00	\$1,627.00	\$2,192.00
5000	\$1,120.00	\$1,630.00	\$2,120.00	\$2,535.00	\$849.00	\$1,295.00	\$1,772.00	\$2,195.00	no bid	no bid	no bid	no bid	\$1,211.00	\$1,879.00	\$2,451.00	\$3,324.00

QTY	Price			Price			Price			Price		
8 1/2" x 14"	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
ONE-SIDED												
500	no bid	no bid	no bid	\$98.00	\$153.00	\$199.00	no bid	no bid	no bid	\$214.00	\$365.00	\$435.00
1000	no bid	no bid	no bid	\$176.00	\$266.00	\$356.00	no bid	no bid	no bid	\$382.00	\$547.00	\$701.00
3000	no bid	no bid	no bid	\$448.00	\$695.00	\$964.00	no bid	no bid	no bid	\$856.00	\$1,297.00	\$1,709.00
5000	no bid	no bid	no bid	\$695.00	\$1,115.00	\$1,535.00	no bid	no bid	no bid	\$1,290.00	\$2,007.00	\$2,695.00
TWO-SIDED												
500	no bid	no bid	no bid	\$168.00	\$234.00	\$295.00	no bid	no bid	no bid	\$264.00	\$496.00	\$577.00
1000	no bid	no bid	no bid	\$265.00	\$387.00	\$495.00	no bid	no bid	no bid	\$467.00	\$716.00	\$844.00
3000	no bid	no bid	no bid	\$636.00	\$970.00	\$1,295.00	no bid	no bid	no bid	\$1,094.00	\$1,733.00	\$1,980.00
5000	no bid	no bid	no bid	\$975.00	\$1,495.00	\$1,995.00	no bid	no bid	no bid	\$1,604.00	\$2,424.00	\$3,097.00

NCR (Carbonless) Sets - Black - 30% PCR

QTY	In & Out				Just Business				K/P				L & D Printing				Lazer Image			
8 1/2" x 11"	Price				Price				Price				Price				Price			
ONE-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$115.00	\$145.00	\$185.00	\$195.00	\$70.00	\$120.00	\$148.00	\$165.00	\$128.00	\$135.00	\$142.00		\$105.00	\$139.00	\$192.00	\$235.00	\$135.00	\$145.00	\$155.00	\$175.00
1000	\$145.00	\$195.00	\$275.00	\$395.00	\$150.00	\$203.00	\$252.00	\$290.00	\$216.00	\$230.00	\$244.00		\$156.00	\$245.00	\$356.00	\$435.00	\$250.00	\$285.00	\$299.00	\$320.00
3000	\$375.00	\$575.00	\$825.00	\$1,075.00	\$477.00	\$532.00	\$669.00	\$795.00	\$568.00	\$610.00	\$652.00		\$419.00	\$659.00	\$968.00	\$1,225.00	\$679.00	\$760.00	\$780.00	\$799.00
5000	\$585.00	\$925.00	\$1,275.00	\$1,775.00	\$894.00	\$971.00	\$1,086.00	\$1,300.00	\$920.00	\$990.00	\$1,060.00		\$675.00	\$1,075.00	\$1,588.00	\$2,015.00	\$1,085.00	\$1,160.00	\$1,240.00	\$1,350.00
TWO-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$145.00	\$165.00	\$195.00	\$295.00	\$88.00	\$153.00	\$181.00	\$208.00	\$158.00	\$165.00	\$172.00		\$145.00	\$189.00	\$244.00	\$295.00	\$266.00	\$279.00	\$299.00	\$329.00
1000	\$195.00	\$275.00	\$375.00	\$525.00	\$187.00	\$258.00	\$324.00	\$373.00	\$276.00	\$290.00	\$304.00		\$220.00	\$310.00	\$422.00	\$515.00	\$499.00	\$520.00	\$549.00	\$565.00
3000	\$475.00	\$695.00	\$925.00	\$1,875.00	\$620.00	\$686.00	\$861.00	\$1,026.00	\$748.00	\$790.00	\$832.00		\$515.00	\$779.00	\$1,119.00	\$1,399.00	\$1,375.00	\$1,415.00	\$1,465.00	\$1,520.00
5000	\$725.00	\$1,125.00	\$1,525.00	\$2,675.00	\$1,157.00	\$1,113.00	\$1,410.00	\$1,685.00	\$1,220.00	\$1,290.00	\$1,360.00		\$810.00	\$1,255.00	\$1,815.00	\$2,289.00	\$2,299.00	\$2,362.00	\$2,420.00	\$2,433.00

8 1/2" x 14"	Price			Price			Price			Price			Price		
ONE-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500	\$125.00	\$175.00	\$225.00	\$104.00	\$137.00	\$170.00	no bid	no bid	no bid	\$122.00	\$169.00	\$226.00	\$165.00	\$175.00	\$185.00
1000	\$175.00	\$275.00	\$375.00	\$175.00	\$235.00	\$296.00	no bid	no bid	no bid	\$197.00	\$299.00	\$415.00	\$275.00	\$310.00	\$340.00
3000	\$475.00	\$745.00	\$1,075.00	\$455.00	\$631.00	\$801.00	no bid	no bid	no bid	\$520.00	\$845.00	\$1,175.00	\$699.00	\$790.00	\$825.00
5000	\$775.00	\$1,225.00	\$1,875.00	\$740.00	\$916.00	\$1,306.00	no bid	no bid	no bid	\$839.00	\$1,387.00	\$1,935.00	\$1,145.00	\$1,320.00	\$1,389.00
TWO-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500	\$175.00	\$225.00	\$295.00	\$131.00	\$176.00	\$200.00	no bid	no bid	no bid	\$164.00	\$223.00	\$283.00	\$296.00	\$309.00	\$359.00
1000	\$225.00	\$375.00	\$525.00	\$225.00	\$302.00	\$379.00	no bid	no bid	no bid	\$255.00	\$373.00	\$493.00	\$560.00	\$590.00	\$605.00
3000	\$625.00	\$995.00	\$1,425.00	\$594.00	\$815.00	\$1,037.00	no bid	no bid	no bid	\$613.00	\$969.00	\$1,563.00	\$1,420.00	\$1,465.00	\$1,569.00
5000	\$975.00	\$1,575.00	\$2,475.00	\$966.00	\$1,186.00	\$1,693.00	no bid	no bid	no bid	\$969.00	\$1,565.00	\$2,165.00	\$2,390.00	\$2,455.00	\$2,499.00

QTY	Litho Process				Norco Printing				On Point				Pacific Color Graphics			
8 1/2" x 11"	Price				Price				Price				Price			
ONE-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$146.00	\$199.00	\$263.00	\$291.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$164.00	\$203.00	\$242.00	\$280.00
1000	\$232.00	\$346.00	\$443.00	\$522.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$183.00	\$231.00	\$282.00	\$332.00
3000	\$576.00	\$934.00	\$1,163.00	\$1,446.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$260.00	\$352.00	\$444.00	\$540.00
5000	\$920.00	\$1,522.00	\$1,883.00	\$2,370.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$334.00	\$475.00	\$607.00	\$750.00
TWO-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$231.00	\$300.00	\$378.00	\$384.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$212.00	\$252.00	\$291.00	\$330.00
1000	\$348.00	\$492.00	\$638.00	\$653.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$231.00	\$282.00	\$332.00	\$383.00
3000	\$816.00	\$1,260.00	\$1,678.00	\$1,729.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$308.00	\$400.00	\$496.00	\$592.00
5000	\$1,284.00	\$2,028.00	\$2,718.00	\$2,805.00	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	\$387.00	\$520.00	\$660.00	\$800.00

8 1/2" x 14"	Price			Price			Price			Price		
ONE-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500	\$173.00	\$249.00	\$327.00	no bid	no bid	no bid	no bid	no bid	no bid	\$184.00	\$228.00	\$271.00
1000	\$286.00	\$438.00	\$586.00	no bid	no bid	no bid	no bid	no bid	no bid	\$206.00	\$263.00	\$320.00
3000	\$738.00	\$1,194.00	\$1,622.00	no bid	no bid	no bid	no bid	no bid	no bid	\$296.00	\$408.00	\$516.00
5000	\$1,190.00	\$1,950.00	\$2,658.00	no bid	no bid	no bid	no bid	no bid	no bid	\$387.00	\$546.00	\$715.00
TWO-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500	\$243.00	\$329.00	\$426.00	no bid	no bid	no bid	no bid	no bid	no bid	\$246.00	\$266.00	\$335.00
1000	\$371.00	\$541.00	\$706.00	no bid	no bid	no bid	no bid	no bid	no bid	\$268.00	\$302.00	\$384.00
3000	\$883.00	\$1,389.00	\$1,826.00	no bid	no bid	no bid	no bid	no bid	no bid	\$360.00	\$450.00	\$580.00
5000	\$1,395.00	\$2,237.00	\$2,946.00	no bid	no bid	no bid	no bid	no bid	no bid	\$446.00	\$594.00	\$780.00

NCR (Carbonless) Sets - Black - 30% PCR

QTY	PDQ				Pinnacle				Service P.				Vision Isle			
8 1/2" x 11"	Price				Price				Price				Price			
ONE-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$140.95	\$201.11	\$265.20	\$316.30	\$186.00	\$207.00	\$289.00	\$369.00	\$145.00	\$195.00	\$240.00	\$295.00	no bid	no bid	no bid	no bid
1000	\$232.05	\$354.25	\$481.58	\$561.95	\$197.00	\$245.00	\$295.00	\$345.00	\$195.00	\$240.00	\$295.00	\$340.00	no bid	no bid	no bid	no bid
3000	\$592.20	\$912.40	\$1,273.75	\$1,511.53	\$289.00	\$399.00	\$497.00	\$550.00	\$295.00	\$395.00	\$495.00	\$595.00	no bid	no bid	no bid	no bid
5000	\$931.70	\$1,463.50	\$2,048.40	\$2,392.00	\$385.00	\$560.00	\$693.00	\$797.00	\$395.00	\$560.00	\$695.00	\$895.00	no bid	no bid	no bid	no bid
TWO-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500	\$195.40	\$265.96	\$341.88	\$413.80	\$250.00	\$280.00	\$352.00	\$422.00	\$195.00	\$235.00	\$265.00	\$315.00	no bid	no bid	no bid	no bid
1000	\$305.72	\$444.65	\$596.31	\$708.60	\$268.00	\$300.00	\$380.00	\$460.00	\$225.00	\$265.00	\$305.00	\$380.00	no bid	no bid	no bid	no bid
3000	\$739.00	\$1,119.25	\$1,541.78	\$1,881.27	\$348.00	\$405.00	\$553.00	\$660.00	\$320.00	\$395.00	\$495.00	\$665.00	no bid	no bid	no bid	no bid
5000	\$1,155.70	\$1,780.71	\$2,453.68	\$2,952.41	\$452.00	\$595.00	\$765.00	\$950.00	\$425.00	\$585.00	\$690.00	\$895.00	no bid	no bid	no bid	no bid

8 1/2" x 14"	Price			Price			Price			Price		
ONE-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500	\$177.07	\$245.65	\$312.13	\$199.00	\$220.00	\$314.00	\$155.00	\$195.00	\$260.00	no bid	no bid	no bid
1000	\$283.67	\$419.13	\$552.34	\$219.00	\$280.00	\$330.00	\$210.00	\$280.00	\$325.00	no bid	no bid	no bid
3000	\$725.40	\$1,107.38	\$1,488.96	\$313.00	\$470.00	\$553.00	\$325.00	\$460.00	\$590.00	no bid	no bid	no bid
5000	\$1,143.95	\$1,747.35	\$2,381.23	\$435.00	\$699.00	\$807.00	\$490.00	\$695.00	\$895.00	no bid	no bid	no bid
TWO-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500	\$245.43	\$326.26	\$403.85	\$263.00	\$280.00	\$379.00	\$220.00	\$270.00	\$315.00	no bid	no bid	no bid
1000	\$374.73	\$532.65	\$687.88	\$285.00	\$320.00	\$398.00	\$250.00	\$310.00	\$390.00	no bid	no bid	no bid
3000	\$911.08	\$1,364.27	\$1,811.98	\$380.00	\$490.00	\$602.00	\$395.00	\$495.00	\$670.00	no bid	no bid	no bid
5000	\$1,424.32	\$2,136.73	\$2,868.75	\$502.00	\$695.00	\$873.00	\$495.00	\$695.00	\$980.00	no bid	no bid	no bid

QTY																
8 1/2" x 11"	Price				Price				Price				Price			
ONE-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500																
1000																
3000																
5000																
TWO-SIDED	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part	2-Part	3-Part	4-Part	5-Part
500																
1000																
3000																
5000																

8 1/2" x 14"	Price			Price			Price			Price		
ONE-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500												
1000												
3000												
5000												
TWO-SIDED	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part	2-Part	3-Part	4-Part
500												
1000												
3000												
5000												

Post-Press Services		Admail		Bay Central		Butterfly		CEC Print		DSL		East Bay		Felt's		Folger Graphics		Golden Gate	
ITEM		Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #
Cutting: Price per cut for each 500 sheets of book weight stock or 250 sheets of cover stock.		\$0.40	3	\$2.00	#1	\$25.00	1			\$2.50	1000	\$1.00	\$2.50	\$0.50	5	\$20.00	500	\$5.00/m	15
Folding:	a) Set-up Per Fold	\$45.00		\$15.00		\$15.00		\$50.00		\$10.00		\$5.00		\$10.00		included		\$25.00	
	b) Per Thousand	\$10.00		\$15.00		\$50.00		\$12.00		\$18.00		\$15.00		\$30.00		\$40.00		\$12.00	
	c) Minimum		800		#50		50		no bid		1000		1000		1000		no min		30
Collating:	a) Set-up Charge	\$75.00		\$25.00		\$30.00		\$50.00		\$10.00		\$5.00		\$15.00		\$0.00		\$5.00	
	b) Per 1000 Sheets	\$15.00		\$25.00		\$30.00		\$10.00		\$30.00		\$20.00		\$30.00		\$40.00		\$30.00	
	c) Minimum		\$75.00		#50		50		no bid		1000		1000		1000				no bid
Numbering:	a) Per No	\$0.15		\$0.07		\$0.06		\$2.00		\$0.05		\$0.05		\$0.05		no bid		no bid	
	Per Impression																		
	b) Minimum		\$30.00		#1000		100		100		1000		1000		500				no bid
Padding:	a) Per Pad	\$0.25		\$1.00		\$0.75		\$3.50		\$0.25		\$0.25		\$0.50		\$2.00		\$15.00	
	b) Minimum		20		#10		10		no bid		250		100		5 pads		no bid		15
Perforating:	Minimum Charge		\$30.00		\$30.00		\$45.00		no bid		\$50.00		\$50.00		\$45.00		no bid		\$80.00
Die Cutting:	Minimum Charge		\$125.00		\$300.00		\$250.00		no bid		\$100.00		\$50.00		\$45.00		no bid		\$80.00
Drilling:	Minimum Charge		\$30.00		\$10.00		\$25.00		no bid		\$10.00		\$5.00		\$5.00		\$37.00		no bid
Miscellaneous		Price		Price		Price		Price		Price		Price		Price		Price		Price	
	Color Ink: (Plus black)	\$20.00		\$45.00		40.00%		no bid		\$35.00		\$35.00		\$25.00		\$11.00		\$45.00	
	Metal Plates: Per plate	\$70.00		\$35.00		\$30.00		no bid		\$25.00		\$20.00		\$25.00		\$25.00		included	
	Ten Percent (10%) Over/Under	no		yes						no		no		yes		yes		yes	
Four Color Process																			
8.5" x 11"		Price		Price		Price		Price		Price		Price		Price		Price		Price	
QTY	Paper	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided
5000	20lb. Bond - 30% PCR	\$1,390.00	\$1,560.00	\$825.00	\$994.00	\$710.00	\$885.00	\$540.57	\$1,010.10	\$600.00	\$900.00	no bid	no bid	\$495.00	\$625.00	\$448.00	\$566.00	\$853.00	\$1,097.00
10000	70lb. Matte	\$1,130.00	\$1,520.00	\$1,390.00	\$1,599.00	\$1,085.00	\$1,260.00	\$943.50	\$1,239.87	\$975.00	\$1,375.00	no bid	no bid	\$729.00	\$945.00	\$612.00	\$740.00	\$1,399.00	\$1,741.00
20000	100lb. Gloss	\$1,450.00	\$1,860.00	\$2,286.00	\$2,498.00	\$1,835.00	\$2,010.00			\$1,725.00	\$2,375.00	no bid	no bid	\$1,335.00	\$1,775.00	\$940.00	\$1,119.00	\$2,190.00	\$2,658.00
11" x 17"																			
QTY	Paper	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided
5000	20lb. Bond - 30% PCR	\$1,430.00	\$1,820.00	\$1,650.00	\$1,788.00	\$910.00	\$1,150.00			\$900.00	\$1,300.00	no bid	no bid	\$765.00	\$1,025.00	\$530.00	\$656.00	\$1,128.00	\$1,696.00
10000	70lb. Matte	\$1,380.00	\$2,170.00	\$2,780.00	\$2,878.00	\$1,225.00	\$1,455.00			\$1,525.00	\$1,975.00	no bid	no bid	\$1,275.00	\$1,695.00	\$822.00	\$999.00	\$1,840.00	\$2,297.00
20000	100lb. Gloss	\$2,180.00	\$2,650.00	\$3,998.00	\$4,496.00	\$1,430.00	\$1,660.00			\$2,300.00	\$2,825.00	no bid	no bid	\$2,265.00	\$2,880.00	\$1,399.00	\$1,714.00	\$3,310.00	\$3,983.00
Specialized Finishing Services		Price		Price		Price		Price		Price		Price		Price		Price		Price	
	Foam Core Mounting: Per Sq. Ft.	\$3.00		\$10.00		\$5.00		no bid		\$20.00		\$2.25 3/16"		\$3.00		no bid		\$8.00	
	Laminating: Per St. Ft.	\$6.00		\$8.00		\$2.25		no bid		\$12.00		\$1.75-\$2.50		\$3.00		no bid		\$0.40	
Subsequent Years Price Increases																			
Please state the not-to-exceed price increase or (decrease), if any, for Year 2.		5.5%		10%		5%		6%		8%		5%		no bid		0%		5%	
Please state the not-to-exceed price increase or (decrease), if any, for Year 3.		5.5%		15%		5%		6%		8%		5%		no bid		0%		5%	

Post-Press Services		In & Out		Just Business		K/P		L & D		Lazer Image		Litho Process		Norco Printing		On Point		Pacific Color	
ITEM		Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #
Cutting: Price per cut for each 500 sheets of book weight stock or 250 sheets of cover stock.		\$5.00	500	\$3.50	none	\$1.00	500	no bid	no bid	\$2.50	500	\$2.50	\$10	no bid		no bid	no bid	no bid	no bid
Folding:	a) Set-up Per Fold	\$20.00		\$15.00		\$10.00		\$25.00		\$5.00		\$15.00		no bid		no bid		no bid	
	b) Per Thousand	\$20.00		\$40.00		\$5.00		\$20.00		\$10.00		\$12.00		no bid		no bid		no bid	
	c) Minimum		500		none		500		no bid		no bid		\$25.00		no bid		no bid		no bid
Collating:	a) Set-up Charge			\$20.00		\$10.00		\$10.00		\$10.00		\$50.00		no bid		no bid		no bid	
	b) Per 1000 Sheets			\$40.00		\$20.00		\$25.00		\$15.00		\$15.00		no bid		no bid		no bid	
	c) Minimum				none		500		#			\$50.00		#		no bid		no bid	
Numbering:	a) Per No Per Impression	\$0.10		\$0.25		no bid		\$0.10		\$0.10		\$0.05		no bid		no bid		no bid	
	b) Minimum		500		none				#			\$50.00		#		no bid		no bid	
Padding:	a) Per Pad	\$0.35		\$0.85		\$0.25		no bid		\$0.50		\$0.50		no bid		no bid		no bid	
	b) Minimum				none		50		no bid		no bid		10		no bid		no bid		no bid
Perforating:	Minimum Charge		\$25.00		\$35.50		\$30.00		\$40.00		no bid		\$50.00		no bid		no bid		no bid
Die Cutting:	Minimum Charge				\$35.50		\$30.00		\$40.00		no bid		\$50.00		no bid		no bid		no bid
Drilling:	Minimum Charge		\$10.00		\$35.50		\$10.00		\$40.00		no bid		\$15.00		no bid		no bid		no bid

Miscellaneous		Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price		
Color Ink: (Plus black)		\$25.00		\$25.00		no bid		\$45.00		\$60.00		\$35.00		no bid		no bid		no bid	
Metal Plates: Per plate		\$10.00		\$60.00		no bid		\$10.00		\$45.00		\$12.00		no bid		no bid		no bid	
Ten Percent (10%) Over/Under		yes		yes		no bid		yes		no bid		no		no bid		no bid		yes	

Four Color Process		Price		Price		Price		Price		Price		Price		Price		Price		Price	
8.5" x 11"		1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided
QTY	Paper																		
5000	20lb. Bond - 30% PCR	\$395.00	\$625.00	\$760.00	\$985.00	\$975.00	\$1,325.00	\$820.00	\$945.00	\$1,260.00	\$2,260.00	\$875.00	\$960.00	25% PCW	no bid	no bid	\$700.00	\$870.00	
10000	70lb. Matte	\$975.00	\$1,475.00	\$1,060.00	\$1,375.00	\$1,260.00	\$1,565.00	\$1,298.00	\$1,589.00	\$1,870.00	\$3,670.00	\$1,170.00	\$1,320.00	\$956.00	\$1,156.00	no bid	no bid	\$815.00	\$1,000.00
20000	100lb. Gloss	\$1,875.00	\$2,775.00	\$1,660.00	\$2,155.00	\$1,600.00	\$1,980.00	\$2,045.00	\$2,685.00	\$3,460.00	\$5,410.00	\$1,845.00	\$2,070.00	\$1,508.00	\$1,783.00	no bid	no bid	\$1,095.00	\$1,230.00

11" x 17"		1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided
QTY	Paper																		
5000	20lb. Bond - 30% PCR	\$725.00	\$1,225.00	\$960.00	\$1,335.00	\$1,170.00	\$1,455.00	\$1,187.00	\$1,615.00	\$1,370.00	\$2,410.00	\$1,075.00	\$1,190.00	25% PCW	no bid	no bid	\$1,000.00	\$1,255.00	
10000	70lb. Matte	\$1,525.00	\$2,275.00	\$1,360.00	\$1,765.00	\$1,525.00	\$1,885.00	\$2,142.00	\$2,897.00	\$2,020.00	\$3,920.00	\$1,565.00	\$1,795.00	\$1,890.00	\$2,165.00	no bid	no bid	\$1,100.00	\$1,370.00
20000	100lb. Gloss	\$3,275.00	\$3,975.00	\$2,260.00	\$2,935.00	\$2,150.00	\$2,635.00	\$2,945.00	\$4,365.00	\$3,820.00	\$4,200.00	\$2,875.00	\$3,280.00	\$2,614.00	\$3,194.00	no bid	no bid	\$2,440.00	\$2,710.00

Specialized Finishing Services		Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price
Foam Core Mounting: Per Sq. Ft.		no bid		\$5.50		\$4.00		\$1.10		\$5.95		no bid		no bid		\$6.00
Laminating: Per St. Ft.		no bid		\$3.50		\$4.00		\$0.65		\$4.50		no bid		no bid		\$6.00

Subsequent Years Price Increases																
Please state the not-to-exceed price increase or (decrease), if any, for Year 2.				5%		5%		1%		3%		5%		8%		3%
Please state the not-to-exceed price increase or (decrease), if any, for Year 3.				5%		5%		2%		4%		5%		8%		5%

Post-Press Services		PDQ		Pinnacle		Service P.		Vision Isle			
ITEM		Price	Min #	Price	Min #	Price	Min #	Price	Min #	Price	Min #
Cutting: Price per cut for each 500 sheets of book weight stock or 250 sheets of cover stock.		\$8.50	1 cut	\$16.00	25	\$1.00	\$5.00	no bid	no bid		
Folding:	a) Set-up Per Fold	\$10.00		\$16.00		\$5.00		no bid			
	b) Per Thousand	\$10.00		\$16.00		\$8.00		no bid			
	c) Minimum		500		25		\$10.00		no bid		
Collating:	a) Set-up Charge	varies		\$30.00		\$1.00		no bid			
	b) Per 1000 Sheets	varies		\$20.00		\$9.00		no bid			
	c) Minimum		#		25		\$10.00		#		
Numbering:	a) Per No Per Impression	varies		\$0.10		\$0.03		no bid			
	b) Minimum		#		100		\$50.00		#		
Padding:	a) Per Pad	\$0.50		\$0.35		\$1.00		no bid			
	b) Minimum		20		20		\$5.00				
Perforating:	Minimum Charge		\$35.00		\$20.00		\$5.00				
Die Cutting:	Minimum Charge		\$100.00		\$20.00		\$100.00				
Drilling:	Minimum Charge		\$10.00		\$20.00		\$5.00				
Miscellaneous		Price		Price		Price		Price		Price	
Color Ink: (Plus black)		\$30.00		\$25.00		\$10.00		no bid			
Metal Plates: Per plate		\$25.00		\$10.00		\$10.00		no bid			
Ten Percent (10%) Over/Under		No		yes		yes					
Four Color Process											
8.5" x 11"		Price		Price		Price		Price		Price	
QTY	Paper	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided
5000	20lb. Bond - 30% PCR	\$909.20	\$1,070.30	\$375.00	\$488.00	\$995.00	\$1,335.00	no bid	no bid		
10000	70lb. Matte	\$1,254.18	\$1,439.19	\$630.00	\$994.00	\$1,255.00	\$1,565.00	no bid	no bid		
20000	100lb. Gloss	\$2,030.65	\$2,211.33	\$1,057.00	\$1,176.00	\$1,735.00	\$2,165.00	no bid	no bid		
11" x 17"											
QTY	Paper	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided	1-Sided	2-Sided
5000	20lb. Bond - 30% PCR	\$1,192.13	\$1,659.83	\$975.00	\$1,380.00	\$1,225.00	\$1,525.00	no bid	no bid		
10000	70lb. Matte	\$1,613.83	\$1,856.80	\$1,050.00	\$1,970.00	\$1,565.00	\$1,965.00	no bid	no bid		
20000	100lb. Gloss	\$2,670.60	\$2,908.60	\$1,980.00	\$2,700.00	\$2,645.00	\$3,295.00	no bid	no bid		
Specialized Finishing Services		Price		Price		Price		Price		Price	
Foam Core Mounting: Per Sq. Ft.		no bid		\$20.00		\$5.00		\$5.00			
Laminating: Per St. Ft.		no bid		\$15.00		\$10.00		\$4.00			
Subsequent Years Price Increases											
Please state the not-to-exceed price increase or (decrease), if any, for Year 2.		4%		10%		5%		5%			
Please state the not-to-exceed price increase or (decrease), if any, for Year 3.		4%		10%		10%		8%			

Additional Services (Not Listed/Clarification)	Admail Express		
Item or Service	Cost	Per Qty	Other
Automati Affix	\$18.00	1000	\$150 setup
Barcoding	\$19.00	1000	\$60 setup
Patching	\$34.00	1000	\$100 set up
	\$		
	\$		
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	Bay Central		
Item or Service	Cost	Per Qty	Other
Mailing Services	\$		Priced per project
Color Catalogs	\$		Priced per project
Presentation Folders	\$		Priced per project
Pressure Sensitive material	\$		Priced per project
Large format printing	\$		Priced per project
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	Butterfly Direct		
Item or Service	Cost	Per Qty	Other
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	CEC Print Solutions		
Item or Service	Cost	Per Qty	Other
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	DSL Printing		
Item or Service	Cost	Per Qty	Other
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	East Bay Blue Print		
Item or Service	Cost	Per Qty	Other
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	Felt's		
Item or Service	Cost	Per Qty	Other
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	Folger Graphics		
Item or Service	Cost	Per Qty	Other
Saddlestitch 3 pockets	\$165	1000	
Shrinkwrap	\$5.00	50 pcs	
Inkjet Addressing	\$81.00	1000	\$40 setup
	\$		
	\$		
	\$		
	\$		
	\$		

Additional Services (Not Listed/Clarification)	Golden Gate Litho		
Item or Service	Cost	Per Qty	Other
Online Ordering	per job		
Full bindery	per job		
Lamination	per job		
Shrinkwrap	per job		
Die Cutting	per job		
Perfect Binding	per job		
	\$		
	\$		

